

County of Sullivan, NH

Type of meeting: Board of Commissioners Regular Business Meeting Minutes
Date/Time: Tuesday, December 20, 2011, 3 PM
Place: Unity, NH – Sullivan County Health Care Facility, 1st Floor, Frank Smith Living Room

Attendees: Bennie Nelson – *Chair*, Jeffrey Barrette – *Vice Chair* and John M. Callum Jr. – *Clerk*; Greg Chanis – *County Administrator*; John Cressy – *Facilities Director*; Ross L. Cunningham – *DOC Superintendent*; Ted Purdy – *Sullivan County Health Care (SCHC) Administrator*; Steve Whiney – *SCHC Community Development Coordinator* (arrived later in meeting); and Sharon Callum – *Administrative Assistant/Minute Taker*.

Public Attendees: Archie Mountain – *Argus Champion Editor / Eagle Times Staff Reporter*, Larry Converse – *Claremont Citizen and Representative*
Charlene Marcotte Lovett – *State County District 4*.

3:18 The Chair, Bennie Nelson, brought the meeting to order.

Agenda Item No. 1. Department of Corrections (DOC) Superintendent Report,
Ross L. Cunningham

Agenda Item No. 1.a. Census

Superintendent Cunningham distributed and reviewed the DOC Daily Report of inmate population [Appendix A]. He confirmed the inmate in VT has dual status.

Agenda Item No. 1.b. Staffing

Supt. Cunningham noted they have two (2) Correctional Officer position openings and anticipates filling the positions over the next couple weeks. They've also issued a notice to the officers to be hyper sensitive to the population attitudes and wellbeing throughout the holiday season.

Agenda Item No. 1.c. Organizational Chart Review

Supt. Cunningham noted, due to recent staff changes, they reorganized the department positions, downgraded a position to correctional officer, and one person stepped back in levels. An updated organizational chart [Appendix B] was distributed.

Agenda Item No. 1.d. Telling Stories for Social Change: Letter Received from Howard Dunn

A copy of a letter [Appendix C] was distributed, dated 11/21/11 from Carl Hanson Esq. of William Howard Dunn PC Law Offices; Hanson commended the Department of Correction for allowing the *Telling Stories for Social Change* program to take place, and noted, it was a '*benefit to all.*' Commissioner Nelson concurred it was a '*positive thing*',

and noted there was also a nice article in the Eagle Times newspaper about the project; he concluded by noting, it was a 'great program and had good press'.

Non Agenda Item Inmate Children Christmas Program

Supt. Cunningham noted DOC hosted a Christmas gift exchange program for the children of inmates last Thursday; they served 77 children, 38 inmates, 40 chaperones, a total of 155 participated. He noted, the process was more fluid than in the past due to the setup of the Community Corrections Center – they were able to run the program simultaneously in the gym and hall. They received donations from the community and churches; and, a former female inmate - a CCC graduate and attendee of the 4-H grant funded program coordinated the event, gathering the children names, contacting the churches and community programs for donations.

Agenda Item No. 2. Sullivan County Health Care (SCHC), Ted Purdy

Agenda Item No. 2.a. Census

Mr. Purdy distributed the SCHC facility reports [Appendix D 1-7] as noted below:

- ✦ Medicare, Private, Medicaid, HCBC, Managed Care, and Medicare B. Revenue: positive in Medicare, average daily rate is lower than usual, CMS decreased rate and changed the rehab structure, Private has a negative variance, Medicaid is positive; they just received the rates for January 1st;
- ✦ Revenue review thru 11/30/2011: \$148.55 Medicaid rate decreased to \$142.70; County budgeted \$114.19; if they maintain a 113 census, he projects a shortfall; Private census is low, Medicaid assessment is under budget. Total revenue has a negative variance of \$537,935, this is a \$13,000 increase in variance from last year. On the expense side, if you look at year to date, they are maintaining the expenses by same amount; change in Medicaid was due to acuity rate decrease, at same time the budget neutrality factor increased from 26.5% to 28.3% - a \$2.80 change to the negative.
- ✦ Sullivan County Nursing Home Quarterly Resident Census: 137 average, up from 1st quarter of 134, they are seeing movement under the skilled columns.
- ✦ Nov 2011 Admission/Discharge Summary: 9 admissions/5 discharges
- ✦ July 2011 thru November 2011 YTD Admission/Discharge Summary: 39 admissions/36 discharges
- ✦ Medicare Length of Stay Analysis
- ✦ Month-end Aged Analysis: they did not receive the Medicare payment in time to hit the November revenue

Agenda Item No. 2.b. Staffing

Mr. Purdy introduced Steve Whitney - the new Community Development Coordinator. Purdy noted they hired a new Assistant Director of Food Services: Dora Prentice, who is well qualified, and has picked up very well.

Non Agenda Item SCHC Marketing/PR

Commissioner Nelson wants to see more of a TV presence on access cable of the nursing home; he noted he spoke to Bridgett Taylor, DFC Coordinator, about this, and discovered she is experienced in filming and producing promotional videos, and, is also familiar with HIPAA regulations. Mr. Whitney confirmed he met with Ms. Taylor earlier today to discuss this type of project.

Agenda Item No. 3. **County Administrator's Report, *Greg Chanis***

Agenda Item No. 3.a. Bio Mass Feasibility Study: Tour Update

Mr. Chanis distributed picture copies of the three bio mass wood chip boiler facilities they toured last week; tour attendees included: Mr. Chanis, Commissioner Nelson and his son, Commissioner Barrette, and Dan Wilson of Wilson Engineering; also; the three places were:

1. Crotched Mountain [Greenfield NH],
2. Mt. Wachusett Community College, and
3. Seaman Paper Company

The latter two were in Gardner Massachusetts; one of the Gardner facilities and Crotched Mountain were similar boiler designs, as far as the chips traveling from the bin to the boiler, but a little different in the physical situation. Consensus was: seemed very normal and appears to work well; all felt the tour worthwhile. Mr. Cressy noted the Crotched Mtn. operation seemed simple, straight forward, and very clean. Commissioner Barrette noted, those at the facility were enthusiastic about the project and claimed they had seen a \$500,000 savings per year. Mr. Chanis asked Dan Wilson, if the County decided in February they want to implement this system, how long would it take? Wilson had responded, they'd be hard pressed to get it operational by the end of year; the National Forest Service has a \$50,000 grant to help with engineering; there is also another competitive grant resource available - approximately \$250,000 - specifically for engineering that requires an 80/20 match. Chanis noted, if the County wants to pursue the project, he would suggest contacting Wilson Engineering to do the RFP process for design build: they would write the RFP , identify potential bidders, access the bids received, and assist with making the final pick; they've received the PowerPoint presentation Commissioner Nelson requested, and can also attain a time line, as well as a slide presentation of the tour. Mr. Chanis distributed a draft debt schedule from NH Municipal Bond Bank, which was based on level debt repayment and a 20 year repayment; he noted, another way to bond is using a level principal system; he discussed budget strategies and cash flow required, should they move forward with the project; they would need to attain Executive Finance Committee authorization on the project and would want to start this process soon, as they would need to go out for a line of credit to get them to July/August in anticipation of the bond – at which time the line of credit would be repaid; they have approximately \$60,000 - \$65,000 remaining on

the DOE EECBG project, which may fit this type of project. Mr. Chanis confirmed he would contact Wilson Engineering to attain a more firm engineering cost estimate.

Agenda Item No. 3.b. IRS Mileage Rate News Release

A copy of the IRS Dec 9, 2011 2012 Standard Mileage Rate announcement, noting no change to the mileage reimbursement rate, was distributed.

Agenda Item No. 3.c. Lower Fire Pond Issue

Mr. Chanis noted the water level in the lower fire pond, located across from the sugar house at the Unity Complex, is a little higher than usual; this pond has a small earthen damn and culvert that appears to be clogged and overflowing onto the spill way. Cressy contacted NH State DES and Unity Fire Department; NH State will be here to inspect it tomorrow. The County is unable to find engineering damn records. As a proactive measure, Facilities Department started to fill sand bags in case the dam breaches.

Agenda Item No. 4. Commissioners Report

Agenda Item No. 4.a. Old Business

No old business discussed.

Agenda Item No. 4.b. New Business

No new business reported.

Agenda Item No. 5. Public Participation

Larry Converse asked about the status of drilling new [water] wells. Mr. Cressy indicated they received prices from two engineering firms; the firms will visit the site in the spring; the County has not chosen a vendor; they will budget for test wells [in FY13 budget] and go from there; they are producing 20% more than the facility needs. Mr. Chanis added, regulations state they should be producing double daily consumption. Cressy concluded, in order to do this, they would need to drill into an aquifer they are not currently in.

Larry Converse questioned, if they funded the bio mass wood chip boiler system the way they discussed, would they have to borrow funds? Mr. Chanis confirmed "Yes."; they did not need to borrow for County operations until October this year.

New Hampshire Association of Counties: New Legislative Bills Submitted

Mr. Chanis noted there was a list of the latest legislative bill requests at the NHAC website pertaining to County issues or concerns; one submitted bill pertains to creating a commission to study privatizing County jails – however, the language does not include anyone from County government to participate on the commission. Mr. Converse questioned if there was a new bill submitted about changing when taxes were due to

County from towns? Wouldn't it be easier for County if towns paid twice a year vs. once a year? Chanis noted he had not seen any such bill.

Public Participation ... continued

Mr. Converse asked if the oil spill issue was resolved. Both Mr. Chanis and Cressy confirmed "Yes"; they are waiting for the \$40,000 State reimbursement, which Cressy will be following up on.

Mr. Mountain noted Governor Romney will be at Village Pizza in Newport, 11:30 AM tomorrow.

Agenda Item No. 7. Executive Session Per RSA 91-A:3.II.d. County Building Lease Discussion

4:26 Motion: to go into Executive Session Per RSA 91-A:3.II.d. to discuss a building lease issue. Made by: Barrette. Seconded by: Callum. Roll call vote: All in favor.

4:27 Mr. Mountain and Mr. Converse left the room.

4:42 Motion: to come out of Executive Session. Made by: Barrette. Seconded by: Callum Jr. Voice vote: All in favor.

No formal decision required pertaining to matter discussed in Executive Session.

4:42 Rep. Lovett and Mr. Cressy left the room.

Agenda Item No. 8. Executive Session Per RSA 91-A:3.II.c. SCHC Resident Issue

4:43 Motion: to go into Executive Session per RSA 91-A:3.II.c. to discuss a resident care issue. Made by: Barrette. Seconded by: Callum Jr. Roll call vote: All in favor.

4:55 Motion: to come out of Executive Session. Made by: Barrette. Seconded by: Callum Jr. Voice vote: All in favor.

No formal decision required pertaining to matter discussed in Executive Session.

4:55 Mr. Purdy left the meeting.

Non Agenda Item Other County Revenue / Income Resources

Commissioner Callum Jr. noted the County should consider other revenue sources, such as leasing property for wind mills. Mr. Chanis noted he would check into wind rates.

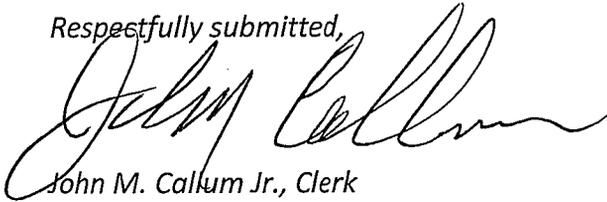
Agenda Item No. 6. Meeting Minutes Review

Agenda Item No. 6.a. Dec 6, 2011 Public Meeting Minutes

4:57 Motion: to approve the Dec 6th meeting minutes as written. Made by: Barrette. Seconded by: Callum Jr. Voice vote: All in favor.

4:58 Motion: to adjourn the meeting. Made by: Barrette. Seconded by: Callum Jr. Voice vote: All in favor.

Respectfully submitted,



John M. Callum Jr., Clerk
Board of Commissioners

Date minutes approved:

01/03/12



Tuesday December 20th, 2011, 3 PM

Sullivan County NH, Board of Commissioners
Regular Business Meeting
Revised - AGENDA

Meeting Location: Unity County Complex – Sullivan County Health Care

Frank Smith Living Room, 1st Floor

MapQuest/Google Address: 5 Nursing Home Drive, Claremont, NH 03743

- | | | |
|-------------------|----|---|
| 3:00 PM – 3:20 PM | 1. | Department Of Corrections Superintendent Report, <i>Ross L. Cunningham</i> <ul style="list-style-type: none">a. Population Censusb. Staffingc. Organizational Chart Reviewd. <i>Telling Stories for Social Change: Letter Received</i> |
| 3:20 PM – 3:40 PM | 2. | Sullivan County Health Care Administrator's Report, <i>Ted Purdy</i> <ul style="list-style-type: none">a. Censusb. Staffing |
| 3:40 PM – 4:00 PM | 3. | County Administrator's Report, <i>Greg Chanis</i> <ul style="list-style-type: none">a. Bio Mass Feasibility Study: Tour Updateb. IRS Dec 9th Mileage Rate News Releasec. Lower fire pond issue |
| 4:00 PM – 4:15 PM | 4. | Commissioners' Report <ul style="list-style-type: none">a. Old Businessb. New Business |
| 4:15 PM – 4:30 PM | 5. | Public Participation |
| 4:30 PM – 4:35 PM | 6. | Meeting Minutes Review <ul style="list-style-type: none">a. Dec 6, 2011 Public Meeting Minutes |
| 4:35 PM – 4:50 PM | 7. | Probable Executive Session Per RSA 91-A:3.II.d County Building Lease Discussion |
| 4:50 PM – 5:05 PM | 8. | Probable Executive Session Per RSA 91-A:3.II.c SCHC Resident Issue |
| 5:05 PM | 9. | Adjourn meeting |

The times reflected on this agenda, other than the start time, are estimates. Actual time will depend on level of interest and participation.



Upcoming Events / Meetings:

- **Dec 23rd Fri. & Mon. Dec. 26** **Newport County State Complex Closed**
- **Jan 2nd Mon.** **Newport County State Complex Closed**
- **Jan 3rd Tue.** **Sullivan County Board of Commissioners Meeting**
 - **Time:** **3 PM**
 - **Place:** Newport, 14 Main Street – 1st Floor Commissioners Conf. Rm
- **Jan 12th Thu.** **Sullivan County Criminal Justice Coordinating Committee Meeting**
 - **Time:** **11 AM**
 - **Place:** Newport, 14 Main Street – 1st Floor Commissioners Conf. Rm
- **Jan 18th Wed.** **Greater Sullivan County Public Health Medical Reserve Corps Recognition Dinner**



Sullivan County Department of Corrections
 103 County Farm Rd
 Claremont, NH 03743

Intra-Department Memorandum

From: Sergeant D. Gokey
 Date: December 20, 2011
 Subject: Daily Report
 At: Classification Department
 To: Superintendent Ross L. Cunningham

POPULATION DATA:

| | | |
|-----------------------------|--------------------------|---------------------------|
| House of Corrections | Pre-Trial Inmates | Protective Custody |
| Male - 46 | Male - 27 | Male - 0 |
| Female - 7 | Female - 5 | Female - 0 |

Total In-House Population: 85 In-House Population on 12/20/2010 - 81

Unit Breakdown (included in the above count):

| | | |
|-------------|-----------------------|-------------------------|
| Unit 1 - 21 | Male Flex - 14 | Female Flex - 0 |
| Unit 2 - 8 | Male Treatment - 9 | Female Treatment - 4 |
| Unit 3 - 21 | Male Work Release - 5 | Female Work Release - 0 |

OBS - 3

Jail Total: 53 **CCC Total: 32**

CENSUS DATA:

| | | | |
|----------------------------|-------------------------|---------------------|--------------------|
| Home Confinement/EM | Hillsborough Cty | Cheshire Cty | Carroll Cty |
| Male - 6 | Male - 2 | Male - 1 | Male - 1 |
| Female - 3 | Female - 0 | Female - 1 | Female - 0 |

| | |
|-----------------|------------------------|
| NHSP/SPU | VT State Prison |
| Male - 9 | Male - 1 |
| Female - 0 | Female - 0 |

Total Census Population: 109 Census Population on 12/20/2010 - 96

Individuals Housed at SCDOC for other Facilities:

2 Male from NHSP
 1 Male from Cheshire County DOC - 1 Female from Cheshire County DOC

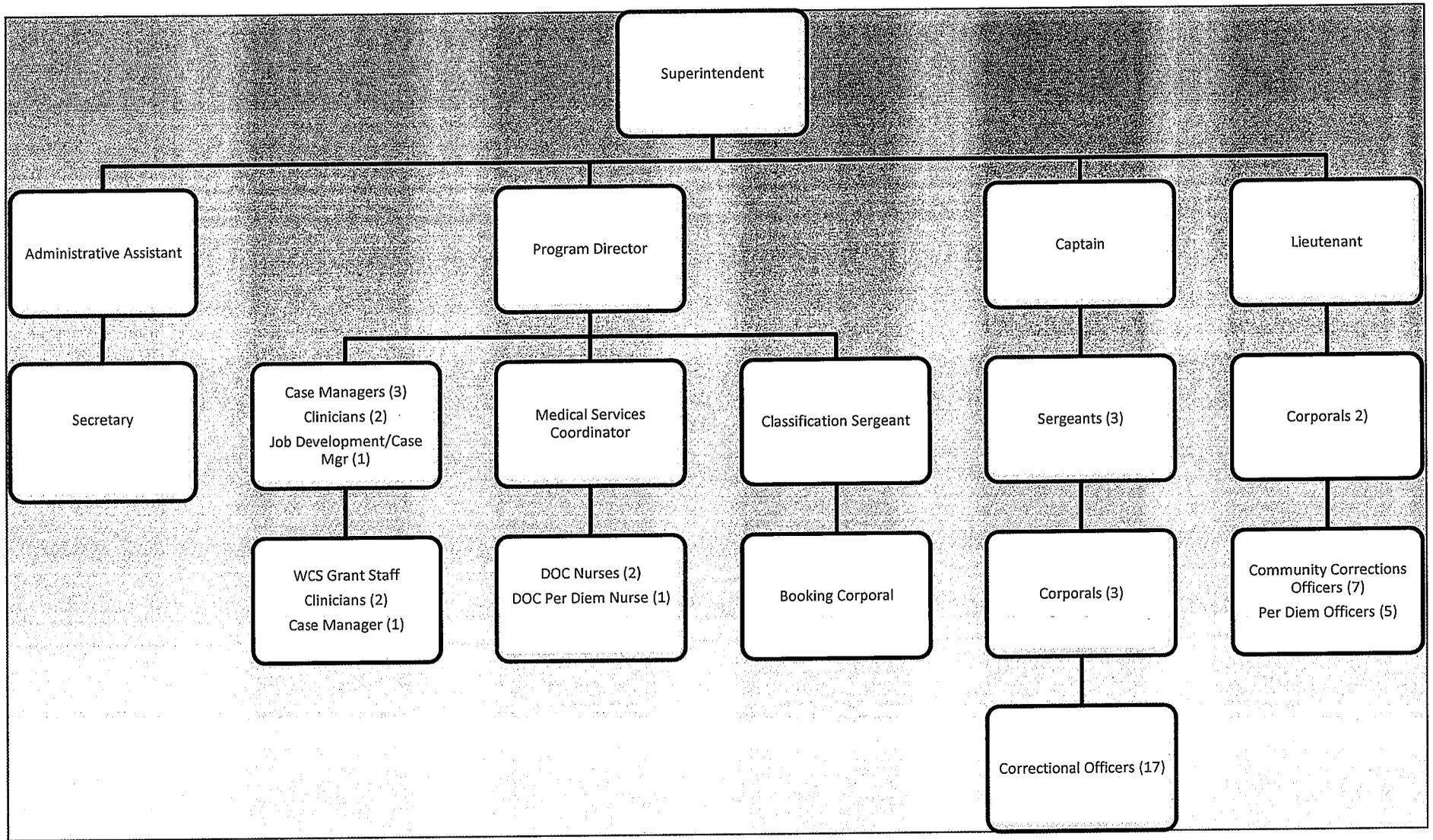
Individuals seen by P&P prior to release:

Males - 0 Females - 0

Pre-Trial Services Program - Total: 22

Male - 16
 Female - 6

Sullivan County Department of Corrections – Organizational Chart



Revised December 2011

Appendix C

THE LAW OFFICES OF
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P.O. BOX 676
CLAREMONT, NH 03743-0676

WILLIAM HOWARD DUNN

CARL D. HANSON*
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November 21, 2011

Jane Coplan
Program Director
Sullivan County Department of Corrections
103 County Farm Road
Unity, NH 03773

11/21/11

Re: *Unheard Voices*

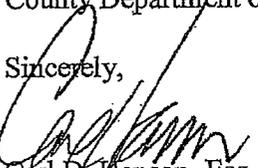
Dear Ms. Coplan:

I want to commend you on the wonderful program that I was able to attend last weekend at the Ahearn Building. I only heard of it through the front page story in the *Eagle Times* on Saturday, and I am glad I decided to go on the spur of the moment.

I was moved by the presentation, and I have to think that it was a benefit for all involved. I certainly hope that the collaboration with Ms. Hernandez and the Dartmouth community can continue in the future.

I have worked as a lawyer in Claremont for over 20 years, and have had numerous contacts with the populations served by the Department. This is important and valuable work. Thank you for your willingness to accommodate this program at the Sullivan County Department of Corrections.

Sincerely,


Carl D. Hanson, Esq.

NOVEMBER 2011

| MEDICARE | | | | | | | |
|----------------------|---------------------|---------------------------|-----------------|------------------------------|--------------|------------------------|-------------|
| | Nov 2010 Compare | Nov 2010 AVG CENSUS | Nov 2011 Actual | Nov 2011 AVG DAILY CENSUS | BUDGETED | BUDGETED AVG CENSUS | VARIANCE |
| CENSUS: | 186 | 6 | 333 | 11 | 270 | 9 | 63 |
| REVENUE | \$131,730.16 | | \$159,232.77 | | \$135,000.00 | | \$24,232.77 |
| AVERAGE RATE PER DAY | \$708.23 | | \$478.18 | | \$500.00 | | -\$21.82 |

| PRIVATE | | | | | | | |
|----------------------|---------------------|---------------------------|-----------------|------------------------------|--------------|------------------------|--------------|
| | Nov 2010 Compare | Nov 2010 AVG CENSUS | Nov 2011 Actual | Nov 2011 AVG DAILY CENSUS | BUDGETED | BUDGETED AVG CENSUS | VARIANCE |
| CENSUS: | 623 | 21 | 439 | 15 | 600 | 20 | -161 |
| REVENUE | \$146,735.00 | | \$109,355.00 | | \$147,000.00 | | -\$37,645.00 |
| AVERAGE RATE PER DAY | \$235.53 | | \$249.10 | | \$245.00 | | \$4.10 |

| MEDICAID | | | | | | | |
|-----------------------|---------------------|---------------------------|-----------------|------------------------------|--------------|------------------------|------------|
| | Nov 2010 Compare | Nov 2010 AVG CENSUS | Nov 2011 Actual | Nov 2011 AVG DAILY CENSUS | BUDGETED | BUDGETED AVG CENSUS | VARIANCE |
| CENSUS: | 3,461 | 115 | 3,351 | 112 | 3,390 | 113 | -39 |
| REVENUE | \$470,488.34 | | \$497,791.05 | | \$488,804.10 | | \$8,986.95 |
| AVERAGE RATE PER DAY | \$135.94 | | \$148.55 | | \$144.19 | | \$4.36 |
| MCD Bed hold @ \$0.00 | | | 0 | | | | |

| HCBC (RESPIRE) | | | | | | | |
|----------------------|---------------------|---------------------------|-----------------|------------------------------|----------|------------------------|-----------|
| | Nov 2010 Compare | Nov 2010 AVG CENSUS | Nov 2011 Actual | Nov 2011 AVG DAILY CENSUS | BUDGETED | BUDGETED AVG CENSUS | VARIANCE |
| CENSUS: | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REVENUE | 0 | | \$0.00 | | \$410.96 | | -\$410.96 |
| AVERAGE RATE PER DAY | \$0.00 | | \$0.00 | | | | \$0.00 |

| MANAGED CARE | | | | | | | |
|----------------------|---------------------|---------------------------|-----------------|------------------------------|----------|------------------------|----------|
| | Nov 2010 Compare | Nov 2010 AVG CENSUS | Nov 2011 Actual | Nov 2011 AVG DAILY CENSUS | BUDGETED | BUDGETED AVG CENSUS | VARIANCE |
| CENSUS: | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| REVENUE | \$0.00 | | \$0.00 | | \$0.00 | | \$0.00 |
| AVERAGE RATE PER DAY | \$0.00 | | \$0.00 | | \$0.00 | | \$0.00 |

| | Nov 2010 Compare | Nov 2010 AVG CENSUS | Nov 2011 Actual | Nov 2011 AVG DAILY CENSUS | BUDGETED | BUDGETED AVG CENSUS | VARIANCE |
|----------------|---------------------|---------------------------|-----------------|------------------------------|--------------|------------------------|-------------|
| TOTAL CENSUS | 4,270 | 142.3 | 4,123 | 137.4 | 0 | 142.0 | |
| AVERAGE CENSUS | \$748,953.50 | | \$766,378.82 | | \$771,215.06 | | -\$4,836.24 |

| MEDICARE B REVENUE | | | | | | | |
|--------------------------------|---------------------|---------------------------|-----------------|------------------------------|--------------|------------------------|---------------|
| | Nov 2010 Compare | Nov 2010 AVG CENSUS | Nov 2011 Actual | Nov 2011 AVG DAILY CENSUS | BUDGETED | BUDGETED AVG CENSUS | VARIANCE |
| | \$43,481.40 | | \$35,103.27 | | \$43,010.16 | | -\$7,906.89 |
| | \$792,434.90 | | \$801,482.09 | | \$814,225.22 | | -\$12,743.13 |
| TOTAL MONTHLY REVENUE VARIANCE | | | | | | | (\$12,743.13) |

Revenue Review thru 11/30/2011

| | Annual Budget | 153 Days YTD Budget | YTD | Variance | |
|------------------------------|---------------|------------------------|-----------|-----------|-------------------------------|
| Medicaid | 5,947,116 | 2,492,901 | 2,725,330 | 232,429 | |
| Private | 1,788,500 | 749,700 | 339,144 | (410,556) | |
| Insurance | 20,000 | 8,384 | 8,458 | 75 | |
| Respite (HCBC) | 5,000 | 2,096 | 1,924 | (172) | |
| Medicaid Assessment | 1,876,647 | 469,162 | 381,951 | (87,211) | Paid quarterly (1st qtr paid) |
| Medicare Part B (Total) | 506,410 | 212,276 | 209,759 | (2,517) | |
| Medicare Part A | 1,642,500 | 688,500 | 416,555 | (271,945) | |
| Proshare | 598,052 | | | - | Paid at end of FY |
| Net Variance from Operations | | | | (539,897) | |
| Misc income | 15,000 | 6,288 | 14,138 | 7,850 | |
| Laundry | 85,000 | 35,630 | 29,702 | (5,928) | |
| Cafeteria | 15,000 | 6,288 | 7,574 | 1,286 | |
| Meals | 339,164 | 142,170 | 141,318 | (852) | |
| Prior Year ARRA adj | | | (394) | (394) | |
| Total Revenue | 12,838,389 | 4,813,393 | 4,275,459 | (537,935) | |

Sullivan County Nursing Home
Quarterly Resident Census

Resident Census - FY 12

| | TOTAL DAYS | | MEDICAID | | PRIVATE | | SKILLED | | HCBC | | MANAGED | | LEAVE | | TOTAL DAYS | |
|--------------|------------|--|----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------|---------|------------|---------|
| | AVAILABLE | | DAYS | | DAYS | | DAYS | | RESPITE | CARE | | DAYS | | FILLED | | |
| Jul-11 | 4836 | | 3559 | 84.88% | 513 | 12.23% | 112 | 2.67% | 7 | 0.17% | 0 | 0.00% | 2 | 0.05% | 4193 | 86.70% |
| Aug-11 | 4836 | | 3595 | 86.46% | 525 | 12.63% | 30 | 0.72% | 5 | 0.12% | 0 | 0.00% | 3 | 0.07% | 4158 | 85.98% |
| Sep-11 | 4680 | | 3462 | 87.12% | 419 | 10.54% | 89 | 2.24% | 0 | 0.00% | 0 | 0.00% | 4 | 0.10% | 3974 | 84.91% |
| 1ST QUARTER | 14,352 | | 10,616 | 86.13% | 1,457 | 11.82% | 231 | 5.87% | 12 | 0.10% | 0 | 0.00% | 9 | 0.07% | 12,125 | 89.89% |
| Oct-11 | 4836 | | 3509 | 82.76% | 435 | 10.26% | 294 | 6.93% | 0 | 0.00% | 0 | 0.00% | 2 | 0.05% | 4240 | 87.68% |
| Nov-11 | 4680 | | 3350 | 81.25% | 439 | 10.65% | 333 | 8.08% | 0 | 0.00% | 0 | 0.00% | 1 | 0.02% | 4123 | 88.10% |
| Dec-11 | | | | #DIV/0! | | #DIV/0! | | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! |
| 2ND QUARTER | 9,516 | | 6,859 | 82.02% | 874 | 10.45% | 627 | 7.50% | 0 | 0.00% | 0 | 0.00% | 3 | 0.04% | 8,363 | 87.68% |
| Jan-12 | | | | #DIV/0! | | #DIV/0! | | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! |
| Feb-12 | | | | #DIV/0! | | #DIV/0! | | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! |
| Mar-12 | | | | #DIV/0! | | #DIV/0! | | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! |
| 3RD QUARTER | 0 | | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! |
| Apr-12 | | | | #DIV/0! | | #DIV/0! | | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! |
| May-12 | | | | #DIV/0! | | #DIV/0! | | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! |
| Jun-12 | | | | #DIV/0! | | #DIV/0! | | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! |
| 4TH QUARTER | 0 | | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! | 0 | #DIV/0! |
| FY '12 TOTAL | 23,868 | | 17,475 | 84.47% | 2,331 | 11.27% | 858 | 4.15% | 12 | 0.06% | 0 | 0.00% | 12 | 0.06% | 20,688 | 86.69% |
| YTD AVG. | | | 114.2 | | 15.2 | | 5.6 | | 0.1 | | 0.0 | | 0.1 | | 135.2 | |

Avg
Census

134.0

137.1

Resident Census - FY 11

| | TOTAL DAYS | | MEDICAID | | PRIVATE | | SKILLED | | HCBC | | MANAGED | | LEAVE | | TOTAL DAYS | |
|--------------|------------|--|----------|--------|---------|--------|---------|-------|---------|-------|---------|-------|-------|--------|------------|--------|
| | AVAILABLE | | DAYS | | DAYS | | DAYS | | RESPITE | CARE | | DAYS | | FILLED | | |
| Jul-10 | 4836 | | 3457 | 79.69% | 588 | 13.55% | 280 | 6.45% | 11 | 0.25% | 0 | 0.00% | 2 | 0.05% | 4338 | 89.70% |
| Aug-10 | 4836 | | 3500 | 79.20% | 570 | 12.90% | 349 | 7.90% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 4419 | 91.38% |
| Sep-10 | 4680 | | 3489 | 81.84% | 587 | 13.77% | 182 | 4.27% | 0 | 0.00% | 2 | 0.05% | 3 | 0.07% | 4263 | 91.09% |
| 1ST QUARTER | 14,352 | | 10,446 | 80.23% | 1,745 | 13.40% | 811 | 6.23% | 11 | 0.08% | 2 | 0.02% | 5 | 0.04% | 13,020 | 90.72% |
| Oct-10 | 4836 | | 3577 | 80.96% | 660 | 14.94% | 178 | 4.03% | 0 | 0.00% | 0 | 0.00% | 3 | 0.07% | 4418 | 91.36% |
| Nov-10 | 4680 | | 3508 | 82.15% | 574 | 13.44% | 186 | 4.36% | 0 | 0.00% | 0 | 0.00% | 2 | 0.05% | 4270 | 91.24% |
| Dec-10 | 4836 | | 3607 | 82.09% | 596 | 13.56% | 188 | 4.28% | 0 | 0.00% | 0 | 0.00% | 3 | 0.07% | 4394 | 90.86% |
| 2ND QUARTER | 14,352 | | 10,692 | 81.73% | 1,830 | 13.98% | 552 | 4.22% | 0 | 0.00% | 0 | 0.00% | 6 | 0.06% | 13,082 | 91.15% |
| Jan-11 | 4836 | | 3700 | 82.41% | 576 | 12.83% | 213 | 4.74% | 0 | 0.00% | 0 | 0.00% | 1 | 0.02% | 4490 | 92.85% |
| Feb-11 | 4368 | | 3201 | 80.41% | 536 | 13.46% | 243 | 6.10% | 0 | 0.00% | 0 | 0.00% | 1 | 0.03% | 3981 | 91.14% |
| Mar-11 | 4836 | | 3356 | 80.48% | 640 | 15.35% | 171 | 4.10% | 0 | 0.00% | 0 | 0.00% | 3 | 0.07% | 4170 | 86.23% |
| 3RD QUARTER | 14,040 | | 10,257 | 81.14% | 1,752 | 13.86% | 627 | 4.96% | 0 | 0.00% | 0 | 0.00% | 5 | 0.04% | 12,544 | 90.04% |
| Apr-11 | 4680 | | 3183 | 77.41% | 656 | 15.95% | 261 | 6.35% | 9 | 0.22% | 0 | 0.00% | 3 | 0.07% | 4112 | 87.86% |
| May-11 | 4836 | | 3227 | 75.31% | 756 | 17.64% | 291 | 6.79% | 9 | 0.21% | 0 | 0.00% | 2 | 0.05% | 4285 | 88.61% |
| Jun-11 | 4680 | | 3099 | 74.42% | 832 | 19.98% | 233 | 5.60% | 0 | 0.00% | 0 | 0.00% | 0 | 0.00% | 4164 | 88.97% |
| 4TH QUARTER | 14,196 | | 9,509 | 75.70% | 2,244 | 17.86% | 785 | 6.24% | 18 | 0.14% | 0 | 0.00% | 5 | 0.04% | 12,551 | 88.10% |
| FY '11 TOTAL | 56,940 | | 40,904 | 79.73% | 7,571 | 14.76% | 2,775 | 5.41% | 29 | 0.06% | 2 | 0.00% | 23 | 0.04% | 51,304 | 90.10% |
| YTD AVG. | | | 112.1 | | 20.7 | | 7.6 | | 0.1 | | 0.0 | | 0.1 | | 140.6 | |

Avg
Census

141.5

142.2

140.5

138.0

| | | | | | | | |
|------------------------------------|--|------------------------|--|--------------|-------------------|--|-------------------|
| Nov 2011 | | | | | | | |
| FY12 | | | | | | | |
| Admission/Discharge Summary | | | | | | | |
| | | | | | Admissions | | Discharges |
| HCB | | Home | | | 0 | | 0 |
| | | | | | 0 | | 0 |
| MCD | | Assisted Living | | | | | |
| | | Expired | | | | | |
| | | Home | | | | | |
| | | Hospital | | | 3 | | 3 |
| | | Nursing Home | | | | | |
| | | | | MCD Subtotal | 3 | | 3 |
| MRA | | Assisted Living | | | | | |
| | | Expired | | | | | |
| | | Home | | | | | 2 |
| | | Hospital | | | 6 | | |
| | | Nursing Home | | | | | |
| | | | | MRA Subtotal | 6 | | 2 |
| PVT | | Assisted Living | | | | | |
| | | Expired | | | | | |
| | | Home | | | | | |
| | | Hospital | | | | | |
| | | Nursing Home | | | | | |
| | | Private home/apartment | | | | | |
| | | | | | 0 | | 0 |
| | | | | PVT Subtotal | | | |
| TOTAL | | | | | 9 | | 5 |

| July 2011 thru November 2011 | | | | | | |
|------------------------------------|--|------------------------|--------------|-------------------|--|-------------------|
| YTD FY12 | | | | | | |
| Admission/Discharge Summary | | | | | | |
| | | | | Admissions | | Discharges |
| HCB | | Home | | 2 | | 2 |
| | | | | 2 | | 2 |
| MCD | | Assisted Living | | 1 | | 1 |
| | | Expired | | | | 4 |
| | | Home | | 1 | | |
| | | Hospital | | 6 | | 16 |
| | | Nursing Home | | | | 1 |
| | | | MCD Subtotal | 8 | | 22 |
| MRA | | Assisted Living | | | | |
| | | Expired | | | | 2 |
| | | Home | | | | 4 |
| | | Hospital | | 25 | | |
| | | Nursing Home | | 2 | | |
| | | | MRA Subtotal | 27 | | 6 |
| PVT | | Assisted Living | | | | |
| | | Expired | | | | 4 |
| | | Home | | 2 | | |
| | | Hospital | | | | 2 |
| | | Nursing Home | | | | |
| | | Private home/apartment | | | | |
| | | | | 2 | | 6 |
| | | | PVT Subtotal | | | |
| TOTAL | | | | 39 | | 36 |

Medicare Length of Stay Analysis
Sullivan County Health Care (SC)

Page 1 of 1
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| | Nov 2011 | Oct 2011 | Sep 2011 | Aug 2011 | Jul 2011 | Jun 2011 | May 2011 | Apr 2011 | Mar 2011 | Feb 2011 | Jan 2011 | Dec 2010 | 12 Mos. | Calendar YTD |
|---|------------|------------|-----------|-----------|-----------|------------|------------|------------|-----------|------------|------------|-----------|--------------|--------------|
| Total Admits & Readmits (All payer types) | 9 | 10 | 9 | 4 | 7 | 4 | 6 | 10 | 11 | 10 | 13 | 10 | 103 | 93 |
| MCR # Admits & Readmits | 6 | 9 | 7 | 2 | 3 | 3 | 4 | 7 | 6 | 6 | 8 | 7 | 68 | 61 |
| MCR # Discharges from facility | 2 | 2 | | 1 | 1 | 4 | 4 | 1 | 3 | 1 | 6 | 3 | 28 | 25 |
| MCR Discharged LOS | 49.0 | 21.5 | | 33.0 | 37.0 | 42.0 | 22.0 | 20.0 | 30.7 | 23.0 | 18.8 | 15.0 | 27.1 | 28.6 |
| MCR # End or A/R Change | 3 | 5 | 3 | 2 | 4 | 5 | 1 | 1 | 5 | 4 | 1 | 6 | 40 | 34 |
| MCR End or A/R Change LOS | 36.3 | 22.2 | 14.7 | 6.0 | 42.5 | 83.0 | 40.0 | 29.0 | 52.2 | 31.3 | 49.0 | 40.7 | 40.2 | 40.1 |
| Total Average MCR LOS | 41.4 | 22.0 | 14.7 | 15.0 | 41.4 | 64.8 | 25.6 | 24.5 | 44.1 | 29.6 | 23.1 | 32.1 | 34.8 | 35.3 |
| Total MCR Days | 333 | 294 | 89 | 30 | 112 | 233 | 291 | 261 | 171 | 243 | 213 | 188 | 2458 | 2270 |
| Rehab RUGs | 333 | 290 | 89 | 20 | 107 | 215 | 270 | 255 | 171 | 209 | 188 | 150 | 2297 | 2147 |
| % of Total MCR Days | 100% | 99% | 100% | 67% | 96% | 92% | 93% | 98% | 100% | 86% | 88% | 80% | 93% | 95% |
| Non-Rehab RUGs | | 4 | | 10 | 5 | 18 | 21 | 6 | | 34 | 25 | 30 | 153 | 123 |
| % of Total MCR Days | | 1% | | 33% | 4% | 8% | 7% | 2% | | 14% | 12% | 16% | 6% | 5% |
| Default Days | | | | | | | | | | | | 8 | 8 | |
| % of Total MCR Days | | | | | | | | | | | | 4% | | |
| A ADL (low dependency) | 150 | 155 | 54 | 15 | 29 | 79 | 70 | 62 | 63 | 135 | 139 | 86 | 1037 | 951 |
| % of Total MCR Days | 45% | 53% | 61% | 50% | 26% | 34% | 24% | 24% | 37% | 56% | 65% | 48% | 42% | 42% |
| B ADL (medium dependency) | 41 | 44 | 22 | 11 | 5 | 70 | 167 | 93 | 42 | 58 | 71 | 43 | 667 | 624 |
| % of Total MCR Days | 12% | 15% | 25% | 37% | 4% | 30% | 57% | 36% | 25% | 24% | 33% | 24% | 27% | 27% |
| C ADL (high dependency) | 142 | 95 | 13 | 4 | 78 | 84 | 54 | 106 | 66 | 50 | 3 | 51 | 746 | 695 |
| % of Total MCR Days | 43% | 32% | 15% | 13% | 70% | 36% | 19% | 41% | 39% | 21% | 1% | 28% | 30% | 31% |
| Medicare Net Revenue | \$ 159,233 | \$ 146,775 | \$ 49,530 | \$ 12,082 | \$ 56,328 | \$ 128,317 | \$ 162,808 | \$ 159,085 | \$ 98,315 | \$ 122,701 | \$ 109,063 | \$ 98,337 | \$ 1,302,574 | \$ 1,204,236 |

Month-end Aged Analysis

Appendix D.7

Page 1 of 46
12/19/11 4:02 PM
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Sullivan County Health Care (SC)
For the Month of Nov, 2011

| Type Balance | Nov/ | Oct/ | Sep/ | Aug/ | Jul/ | Jun/ | May/ | Apr/ | Mar/ | Feb/ | Jan/ | Dec/ | Nov/ | Balance |
|------------------------------|-------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|---------------------|
| Aged Analysis Summary | | | | | | | | | | | | | | |
| HCB | | | | 801.60 | 1,122.24 | | 1,442.88 | 1,442.88 | | | | | 2,946.88- | 1,862.72 |
| INS | 20,793.09 | 16,048.07 | 5,262.72 | 3,396.55 | 1,154.92 | 5,235.03 | 6,453.84 | 5,397.87 | 5,506.56 | 3,915.12 | 585.94- | 801.37 | 60,417.52 | 133,796.72 |
| MCD | 407,593.18 | 19,183.06 | 27,317.21 | 31,203.52 | 13,179.59 | 11,627.10 | 20,638.07 | 6,194.96 | 5,399.47 | 2,734.23 | 4,746.17 | 3,172.48- | 33,997.32 | 580,641.40 |
| MCP | | | | | | | | | | | | | | |
| MRA | 125,131.27 | 124,983.79 | 0.11 | 0.12 | | 0.20 | 0.57 | 0.32 | 0.22 | 0.08- | 0.12 | 0.13- | 7,051.18- | 243,065.33 |
| MRB | 28,081.96 | 2,587.28 | 1,262.98 | 180.08 | 64.73 | 227.86 | 63.26 | 946.27 | 1,320.81 | 1,077.49 | 1,597.78 | 605.13 | 50,020.07 | 88,035.70 |
| MXA | 8,268.50 | 8,914.50 | | | | 8,651.20 | 15,572.20 | 9,770.70 | 296.73 | 1,500.00 | | 3,025.00 | 40,914.30 | 96,913.13 |
| MXB | 3,491.22 | 2,725.50 | 341.83 | 1,379.80 | 1,142.93 | 657.21 | 525.05 | 531.60 | 142.12- | 1,095.03 | 574.09 | 236.64 | 15,526.70 | 28,085.48 |
| PVT | 63,407.84 | 10,342.50 | 26,420.00 | 23,165.00 | 10,393.13 | 8,736.37 | 17,774.09 | 17,452.15 | 12,816.91 | 12,111.98 | 11,967.77 | 8,087.08 | 176,497.79 | 399,172.59 |
| RES | 1,216.31- | 699.12 | 575.37- | 1,999.14 | 556.34- | 1,680.52 | 546.18 | 4,298.47 | 3,727.58 | 4,575.61 | 5,024.67 | 2,241.38 | 6,620.82- | 15,823.83 |
| PHC | | | | | | | | | | | | | 375.00- | 375.00- |
| HST | | | | | | | | | | | | | 100.00 | 100.00 |
| PIN | | | | | | | | | | | | | | |
| HSR | | | | | | | | | | | | | | |
| Totals: | 655,550.75 | 185,483.82 | 60,029.48 | 62,125.81 | 28,501.20 | 36,815.49 | 63,016.14 | 46,035.22 | 28,926.16 | 27,009.36 | 23,324.66 | 11,823.99 | 360,479.82 | 1,587,121.90 |
| | 41.30% | 11.69% | 3.78% | 3.91% | 1.67% | 2.32% | 3.97% | 2.90% | 1.82% | 1.70% | 1.47% | 0.74% | 22.71% | 100.00% |

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1,473,178