

County of Sullivan

Type of meeting: Board of Commissioners Regular Business Meeting Minutes
Date/Time: Tuesday, May 15, 2012, 3:00 PM
Place: Unity, NH – Sullivan County Health Care Facility , 1st Floor Frank Smith Living Room, 5 Nursing Home Drive, NH, 03743

Attendees: Commissioners Bennie Nelson – Chair, Jeffrey Barrette – Vice Chair and John M. Callum Jr. – Clerk; Greg Chanis – County Administrator; High County Sheriff Michael Prozzo; Liz Hennig – Regional Network/Communities United Regional Network Coordinator; Christopher Hultquist – Wellness Commission Project Director; Ted Purdy – Sullivan County Health Care Administrator; Sharon Callum – Administrator Assistant / Minute Taker.

Public Attendees: Ken Walsleben and Bill Degnan of Hamilton Capital Resources LLC, Larry Converse – Claremont citizen and Archie Mountain – Eagle Times Reporter/Argus Champion Editor

3:00 The Chair, Bennie Nelson, called the meeting to order and led all in the *Pledge of Allegiance*.

Agenda Item No. 6.b. County Administrator's Report Biomass Update
The Biomass Design / Build Request For Proposal (RFP) pre-bid walk through was held today at the Unity Complex. Mr. Chanis, John Cressy – Facilities Director and Tom Wilson of Wilson Engineering attended. There were 56 e-mail addresses collected from the participants – participants thought the project pretty straightforward. The RFP was completed last week, all documents have been posted to the County's website [www.sullivancountynh.gov]. RFP advertisements were posted to: the Union Leader paper, Eagle Times newspaper, and both McGraw Hill and New England Construction websites. They received one Request for Information (RFI) since posting the RFP. During the tour, they split into three groups and toured through the boiler rooms and where the biomass building will be located. Bid deadline is June 15th. A follow-up date is set next week to meet the mechanical people of firms bidding. Mr. Chanis received word of the grant opportunity through North Country Resource Conservation and Development Area Inc. and the US Forest Service-Wood Education Resource Center where they can access up to \$75,000 – there are some requirements involved. Mr. Chanis distributed a copy of the contract [Appendix A]. Mr. Wilson noted the US Forest Service requires grantees to provide efficiency information: steam metering, electricity usage – must have utility grade meter, tonnage of wood chips; specs are required to be monitored, recorded, stored, and fed back to administration. They will create an Addendum to the RFP to provide electric generation information.

3:06 PM Mr. Wilson left the room.

Mr. Chanis noted demolition on the barns has begun, cement will be crushed and used for roads, with some used to level out the firing range.

3:07 Motion: to accept the North Country Resource Conservation and Development Area Inc. and the US Forest Service-Wood Education Resource Center grant and authorize the County Administrator to execute any, and all, documents related. Made by: Barrette. Seconded by: Callum Jr. Voice vote: All in favor.

Mr. Chanis had received word on the status of the \$250,000 US Forest Service grant application. The Public Utilities Commission grant will be in front of the Governor & Council next week – the amount is determined by the State and can be between \$0 - \$500,000, they should hear within the next couple weeks.

Agenda Item No. 1 Early Vendor Payment System Presentation

Ken Walsleben and Bill Degnan attended the meeting to discuss how their product might save money for the county. Mr. Walsleben noted their organization is called Hamilton Capital Resources LLC (HCR LLC) and they created a product called Early Vendor Payment (EVP) – brochures were distributed [Appendix B]. EVP would act as the County's payment agent: the County provides them with a list of vendors they currently use; HCR LLC negotiates the fee; if the vendor comes on board with the program, the County determines when to pay the vendor and then sends their money to HCR LLC; any fee is born by the vendor; County is currently paying its bills on time – unlike a lot of municipalities, therefore, the one benefit to this program would be that the County could pay its vendors later, thereby, improving County's cash position, reducing the need to borrow - paying vendors promptly reduces available cash; EVP was originally built for industrial applications, but they feel there is a fair fit for county's to consider; it's a new tool as far as management of cash; only vendors that opted in are paid; HCR LLC uses ADP for support and they feel the County could save money on the number of checks written; HCR LLC has 40 million of assets behind them, and anticipate more assets next year; they suggest picking two vendors to try it out on and if the County tries it and does not like it they will not hold them to contact; there are two websites that show their product: vendors can go to www.earlyvendorpayment.com and users can go to www.evpfunding.com ; their headquarters are in Syracuse, NY.

Agenda Item No. 2. Sheriff's Office: US Department of Homeland Security Grant

Sheriff Prozzo noted the State of NH has a 4.4million funding opportunity coming to them from the US Department of Homeland Security and Sullivan has access to \$7,160.50 of that amount – funds can be used towards radios. He would like to access \$6,294.12 to attain three radios [Motorola Single band APX 6000], and needs

authorization from the Board for the Chair to sign the "Radio Recipient and MOU Certification" [Appendix C]; the Sheriff will sign the form, also.

3:31 Motion: allow the Commissioner Chair to sign said document [Radio Recipient and MOU Certification]. Made by: Callum Jr. Seconded by: Barrette. Voice vote: All in favor.

The Sheriff and Commissioner Nelson signed the document.

Agenda Item No. 3. Wellness Commission Update and Future Grant Opportunity, Liz Hennig CURN Coordinator

Liz Hennig and Chris Hultquist attended today to provide a recap of the Greater Sullivan County Wellness Commission [NH Charitable Foundation (NHCF) funded commission] and discuss a future funding opportunity. Ms. Hennig noted the Wellness Commission has been presented with a grant opportunity through NHCF and [NH State Community Based Care Services] BDAS [Bureau of Drug and Alcohol Services] to develop a plan for the County; the Commission looked at wellness – surveys recognize the county has low health ranking status, that they needed to improve collaborations with stake holders and identify the health factors related to low ranking. Chris Hultquist distributed a PowerPoint presentation with flow charts [Appendix D] and noted 52 individuals were invited to the table, of those, 45, including Commissioner Barrette, participated in the process over the last six months; they took the CDC overview of "What makes a healthy community?", looked at core areas of what the committee wanted to focus on - strengths and obstacles, and funneled it into a flow chart; during their third meeting they developed a collaborative plan to move forward – all working together to tackle the issues; Commission outcomes were discussed - saw where individuals were collaborating and places that still need improvement; the plan moving forward includes creating a 10-12 person collaborative, with 1 person to oversee. Ms. Hennig noted they were asking for authorization to apply for funding to support only those things that change substance abuse. She directed the group to look at the second flow chart - what is missing is additional effort towards collaborations: make better use of other activities when you fund the providers, how do you make their work more effective?; this group figured out there needs to be that other focus; she directed them to the health flow chart with yellow highlighted items – those are the items this grant would pay for. Mr. Chanis noted NHCF is accepting RFP's and they are asking the Board of Commissioners to accept, or, endorse, the Wellness Commission outcomes and authorize the County to apply for funding from NHCF – the grant application, approximately \$93,500, will be on the lower side of available funding maximum. Commissioner Barrette noted he had no problem endorsing the outcomes and grant.

3:41 Motion: to endorse the outcomes from the Greater Sullivan County Commission on Wellness, and authorize Sullivan County to apply for funding through New Hampshire Charitable Foundation to implement the

County DOC, as well as a larger jail, as a test pilot, to link Superintendent, staff, with vendors like West Central Services and social security.

Comm. Barrette confirmed he attended the Grafton County DOC opening: nice ceremony, fresh facility, open walk around, all block and hard doors, and mezzanines are like those in Strafford: two tier; new facility designed by SMRT.

Agenda Item No. 5. Sullivan County Health Care Facility Administrator, Ted Purdy

Agenda Item No. 5.a. Census

Mr. Purdy reviewed the following reports [Appendix G]:

- Medicare, Private, Medicaid, HCBC, Managed Care, Medicare B Revenue: close to budget in Medicare, came in at \$457.16 average rate per day in April – same type of patients, mechanism caused decrease in rates, but all rates decreased in October; Private just about on budget; Med B revenue a little off with negative variance; ended the month \$56,449 under budget.
- Revenue Review thru 4/30/12: total census is down, 25% of Medicaid bed tax, after budget approved, was diverted for uses else where and reflected in negative variance, we are almost 1 million under variance for operations, good news – he expects ProShare to come in closer to what was received last year.
- Quarterly Resident Census: other County bed census down; new Medicaid rate takes effect 7/1. Comm. Nelson asked if the State was involved in the swing beds? Mr. Purdy noted 'to a lesser extent - most community hospital if they swing a patient, they are within the Medicare A'; current census 134 with 8 Med A Skilled, 1 Managed, and 21 Private, Medicaid is 104.
- Medicare Length of Stay Analysis
- Summary Admission/Discharge Report: 6 admissions, 4 readmits, and 14 discharges
- Summary Admission/Discharge: 42 admissions, 44 readmits and 91 discharges
- Month-end Aged Analysis: Mr. Purdy confirmed he will need to have the Board authorize write offs, but is holding off until they review some older ones – they may have credits to pay back for the state, but they have no real surprises.

Upcoming Events: Free Pancake Breakfast – Sunday June 10th

The annual pancake breakfast is scheduled for Sunday, June 10th – primary eating will take place in the dining room. Mr. Purdy noted there was a comment made that the Commissioners did not have a chance to mix with the community last year. Other County employees offered to tend to the grilling while Board members mingled.

Agenda Item No. 6. County Administrator's Report

Agenda Item No. 6.a. FY13 County Budget Update

The Delegations' public hearing of the Commissioners' FY13 proposed budget was held last night. The Executive Finance Committee (EFC) will meet Fri. May 17th @ 8:30 AM – he anticipates the EFC scheduling one more meeting to finalize the numbers; to-date they have made few changes, but voted on: reducing non-bargaining salary increase to 2.85% and they set elected official salaries; EFC will review County grants Friday. Per request from Mr. Chanis, grant applicants will be notified of the meeting. Mr. Chanis discussed a duplication error they found, and percent changes to health insurance and funds to be raised by taxes.

Agenda Item No. 6.b. Biomass Boiler System at Unity Complex - Update

The asbestos abatement is complete. 90% of the buildings have been removed. They will begin work on the concrete in a week. They will bid out the extension of a 3-phase electrical service from transformers to pole by the hay barn, which they'd like done before the building project begins. Chanis noted they put the Biomass RFP out as a design/build project expecting teams and he thinks about 6 to 8 teams toured - a greater number of people than expected.

Agenda Item No. 6.c. Central Dispatch Discussion – Update

A letter was sent by the Board to each municipal governing board asking if they wanted to participate in further Central Dispatch discussions by creating a committee – responses are due by June 1st. Ms. Callum confirmed three municipalities responded.

Agenda Item No. 7. **Commissioners Report**

Agenda Item No. 7.a. Old Business: CCC Plaque

Mr. Chanis noted he needs to speak with Supt. Cunningham about the CCC plaque wording, which they want to include: purpose-mission and tax payer acknowledgement.

Agenda Item No. 7.a. Old Business: County Administrator Evaluation Template:
Review & Set Evaluation Date

The Board will decide on when to do the County Administrator's performance evaluation at their June meeting, with the evaluation to take place after the budget meetings.

Non Agenda Item July 2012 Meetings Changed

Board requested a change to the July meetings scheduled for the 3rd and 17th, to be held, instead, on July 10th and 24th.

Non Agenda Item

Primex Conference Update

Comm. Barrette, Mr. Chanis and Supt. Cunningham attended the Primex Conference last week. Their comments included: quite a few good programs attended - *Employee Use of Social Medias: Pit Falls and Developing Policies for, insurance based claims, and workers compensation* - dissection of claim that went bad. Mr. Chanis noted the social media presenter was a Captain of the Portsmouth police department, as well as an attorney, and spoke about the legalities. Mr. Hennig added that Facebook is a good social media tool for her program.

Agenda Item No. 8. Public Participation

Larry Converse, Claremont Citizen, asked how the [water] well was holding up at the nursing home due to the dry weather. Mr. Purdy indicated he spoke to Mr. Cressy who said the fresh water seems to be okay.

Larry Converse asked if the loggers were done with their work. Mr. Chanis noted there were several timber projects in various phases: due to a dry spell the County allowed the loggers back onto the property by the State salt shed and loggers managed to get out the wood cut previously – they stopped two days ago due to wet conditions. The Sugar bush lot is 80-90% done, and Mr. Chanis will reevaluate what is left.

Non Agenda Item

County Timber Harvest Plans

Mr. Chanis noted he will be working with Dave Kent of New England Forestry to review the County's Master Forestry Plan - a couple sales did not occur at the Judkin's property where there are three (3) different stands; these stands can be sold all at once, or separate, depending on what the Board decides. Comm. Nelson noted he did not want to see all three done at once. Chanis will pull together a plan to mark the lots.

Larry Converse, Claremont Citizen asked if anyone bid on the Sugar House. Mr. Chanis confirmed they placed the maple sugar bush operation out to bid and the Board awarded it to [William] Leavitt with a five (5) year contract.

Agenda Item No. 9.

Meeting Minutes Review

Agenda Item No. 9.a.

April 19, 2012 Central Dispatch Discussions

4:39 Motion: to accept the minutes [of April 19, 12] for central dispatch discussions. Made by: Callum Jr. Seconded by: Nelson. Comm. Barrette noted he would abstain from voting as he was not at the meeting. Voice Vote: Callum Jr and Nelson in favor – motion carried with majority.

Agenda Item No. 9.b.

April 24, 2012 Special Meeting Minutes

**4:40 Motion: approve as written the April 24th 2012 minutes. Made by: Barrette:
Seconded by: Callum Jr. Voice vote: All in favor.**

Agenda Item No. 9.c.

May 1, 2012 Public Meeting Minutes

Mr. Chanis noted, he followed up with County Attorney Hathaway, per Boards request during the May 1st meeting, as it pertains to the youths using the firing range for a certification program, and the Attorney does not think there is any legal barriers.

**4:41 Motion: to approve, as written, the May 1st meeting minutes. Made by:
Barrette. Seconded by: Callum Jr. Voice vote: All in favor.**

Non Agenda Item Executive Session Per RSA 91-A:3.II.d

Mr. Chanis requested an Executive Session on a matter that was just recently brought to his attention regarding property.

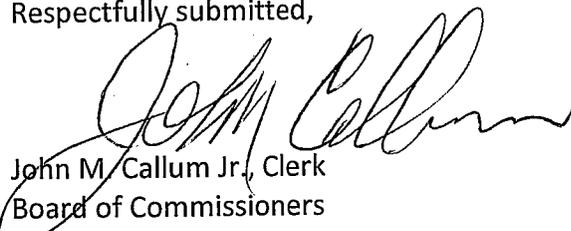
4:42 Ms. Hennig and Mr. Mountain left the meeting.

4:42 Motion: to go into nonpublic per RSA 91-A.3.II.d [consideration of the acquisition, sale or lease of real or personal property which, if discussed in public, would likely benefit a party or parties whose interest are adverse to those of the general community]. Made by: Callum Jr. Seconded by: Barrette. Roll call vote. All three Commissioners voted in favor.

**4:59 Motion: to come out of Executive Session. Made by: Barrette. Seconded by:
Callum Jr. Voice vote: All in favor.**

**5:00 Motion: to adjourn the meeting. Made by: Barrette. Seconded by: Callum Jr.
Voice vote: All in favor.**

Respectfully submitted,


John M. Callum Jr., Clerk
Board of Commissioners

JC/sc

Date minutes approved: *June 5, 2012 meeting*



Tuesday May 15th, 2012, 3 PM

Sullivan County NH, Board of Commissioners
Regular Business Meeting
Revised - AGENDA

Meeting Location: Unity County Complex – Sullivan County Health Care

Frank Smith Living Room, 1st Floor

MapQuest/Google Address: 5 Nursing Home Drive, Claremont, NH 03743

- | | | |
|-------------------|----|--|
| 3:00 PM – 3:15 PM | 1. | Early Vendor Payment System Presentation
<i>EMP of Syracuse NY</i> |
| 3:15 PM – 3:30 PM | 2. | Sheriff's Office: Homeland Security Radio
Grant, <i>Sheriff Michael Prozzo</i> |
| 3:30 PM – 3:45 PM | 3. | Wellness Commission Update and Future Grant
Opportunity, <i>Liz Hennig</i> |
| 3:45 PM – 4:05 PM | 4. | Department Of Corrections Superintendent's
Report, <i>Ross L. Cunningham</i>
a. Population Census
b. Staffing |
| 4:05 PM – 4:25 PM | 5. | Sullivan County Health Care Administrator's
Report, <i>Ted Purdy</i>
a. Census
b. Staffing
c. Upcoming Events - Annual Pancake Breakfast
June 10 th Sunday |
| 4:25 PM – 4:45 PM | 6. | County Administrator's Report, <i>Greg Chanis</i>
a. Proposed FY13 County Budget Update
b. Biomass Update
c. Central Dispatch Discussion Update |

The times reflected on this agenda, other than the start time, are estimates. Actual time will depend on level of interest and participation.



- 4:45 PM – 5:00 PM 7. Commissioners' Report
- a. Old Business
 - i. CCC Plaque Wording Revision Review
 - ii. County Administrator Evaluation Template: Review & Set Evaluation Date
 - b. New Business
- 5:00 PM – 5:15 PM 8. Public Participation
- 5:15 PM – 5:20 PM 9. Meeting Minutes Review
- a. Apr 19, 2012 Central Dispatch Discussion Minutes
 - b. Apr 24, 2012 Special Meeting Minutes
 - c. May 1, 2012 Public Meeting Minutes
- 5:20 PM 10. Adjourn meeting

Upcoming Events / Meetings:

- **May 28th Mon. County-State Complex in Newport Closed**
- **June 5th Tue. Sullivan County Board of Commissioners Meeting**
 - **Time:** 3 PM
 - **Place:** Newport, 14 Main Street – 1st Floor Commissioners Conf. Rm
- **June 10th Sun. County 24th Annual Free Pancake Breakfast**
 - **Time:** 7:30 AM – 11:00 PM
 - **Place:** Unity, NH – 5 Nursing Home Drive

The times reflected on this agenda, other than the start time, are estimates. Actual time will depend on level of interest and participation.

Grant Contract Between
Sullivan County, NH, North Country Resource Conservation and Development Area Inc.
and the US Forest Service-Wood Education Resource Center
May 15, 2012

This Grant Contract outlines the scope of work and responsibilities between the Sullivan County, NH, the North Country Resource Conservation and Development Council (NCRC&D) and the US Forest Service Wood Education and Resource Center (WERC), for the implementation of a wood energy system at the Sullivan County Unity Complex in Unity, New Hampshire. The US Forest Service WERC has awarded \$75,000 to Sullivan County for this project that will include installation of a wood energy system, monitoring and reporting energy output and fuel input and supplying emission test reports. The grant funds will be awarded and administered through the NCRC&D. These funds will help Sullivan County implement the efficient use of wood energy and monitor the performance of the biomass boiler installation.

Sullivan County agrees to:

Include as part of a Biomass Heating System Installation, the following components:

1. Instrumentation to monitor and record steam output from the biomass boiler
2. Instrumentation to monitor electrical output from the back pressure steam turbine

Provide the following to the NCRC&D and WERC:

1. Quarterly progress reports during the initial implementation phase documenting all activities related to this project and an itemization of funds expended until the grant funds are expended;
2. For a period of 3 years after the system is operational on a quarterly basis:
 - a. Fuel delivery data including date of delivery and amount of delivery
 - b. Fuel moisture content for 10% of the delivered loads
 - c. Daily log of biomass system energy output
 - d. Daily log of electrical output

In addition, Sullivan County agrees that:

1. Project grant funds need to be utilized by September 30, 2013.
2. That it is responsible to provide the NCRC&D and WERC with documentation of a minimum of 1:1 non-federal matching funds to this grant.

The US Forest Service WERC agrees to:

1. Provide technical and financial support as identified in this grant agreement

The NCRC&D agrees to:

1. Provide Sullivan County 70% of the total grant award within 1 month of the signing of this contract.
2. Provide Sullivan County 30% of the total grant award upon the installation of Biomass System
3. Provide all required requests for reimbursement, documentation and progress reports as detailed in its agreement with the US Forest Service.

Additional Terms and Conditions

Matters concerning the technical performance of this project should be directed to all parties within 7 working days.

Matters concerning the request or negotiation of any changes in the terms, conditions, or amounts cited in this contract, require prior approval. Any changes made to this contract require the written approval from each party to this contract.

Each party shall be responsible for its negligent acts or omissions and the negligent acts or omissions of its employees, officers, or directors, to the extent allowed by law.

Any request to terminate this contract requires thirty days written notice and agreement by all parties.

No-cost extensions require the approval of the NCRC&D and US Forest Service WERC. Any requests for a no-cost extension should be received not less than thirty days prior to the desired effective date of the requested change.

By signing below Sullivan County as grant recipient makes the certifications and assurances shown in Attachment 1.

Authorized Official of Sullivan County

Date

Authorized Official of North Country RC&D

Date

Authorized Official of US Forest Service-WERC

Date

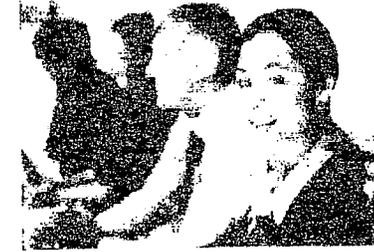
EVP Early Vendor Payment

Accelerated Payment Program

Providing supply chain finance to downstream vendors at NO cost to you

A Typical Payment Cycle

How EVP Accelerated Payment Program works.



In the **EVP** Program, accounts payable remain non-collateralized, non-debt obligations, and **EVP** will not impact your balance sheet.

You select the vendors for participation in this special payment program.

Vendors are motivated to participate as they will receive payments quickly.

You pay **EVP** within your chosen payment cycle.



1. You send approved invoices to **EVP** for early payment to vendor.
2. Vendors receive payments from **EVP** within pre-determined, discounted time frames.
3. You pay **EVP** within your chosen payment cycle.



A program of Hamilton Capital Resources, LLC



As simple as 1 • 2 • 3

EVP pays your approved payables quickly, allowing you to deploy cash elsewhere. EVP eliminates the conflict between you and your vendors by paying vendors early for the goods and services they delivered yet extends your vendor-payment terms.

- provides cash-flow advantages for you and for your vendors
- improve Days Cash on Hand by maintaining or extending Days Payment Outstanding
- preserves existing capital structure and other covenants
- keeps present approval controls and processes in place
- turns costcenters into potential profit centers

A program of Hamilton Capital Resources, LLC



100 Elwood Davis Road
North Syracuse, New York 13212

315.413.0065 | 800.357.3066 | 315.413.0087 fax
info@EarlyVendorPayment.com | EarlyVendorPayment.com/EVPclient

Provide supply chain finance at NO cost to you.
Stretch accounts payable while enhancing vendor relations
Extend A/P terms without additional cost

A program of Hamilton Capital Resources, LLC



EM² | Early Vendor Payment

Supply chain finance
provider's payment

Stretch accounts payable
while enhancing vendor
relations

Extend A/P discount terms
without additional cost

As simple as 1 • 2 • 3



VENDOR LIST

Department: Sullivan County Sheriff's Dept

Allocation: \$7,169.50

The Law Enforcement Working Group has tested and recommended Motorola* above all other options.

- 1) Please check MAKE & QUANTITY of radios desired based upon Allocation noted above.
 - Your order cannot exceed this authorized grant amount to your agency.
- 2) Agency must also complete the mandatory Radio Recipient and MOU Certification Form on the back side of the survey.
- 3) Return the completed and signed Radio Recipient and MOU Certification Form to DOS-GMU by May 21, 2012.
 - No radios will be issued until this completed and signed form has been returned to GMU.

<input type="checkbox"/>	Motorola Single Band APX 7000*	___	x	\$3,232.24 =	___	*Recommended Vendor per LLERWG field test & criteria
		# of radios			Total	
	Motorola Dual Band 700/800*	___	x	\$4,636.90 =	___	
		# of radios			Total	
	Motorola Dual Band VHF/UHF*	___	x	\$3,872.24 =	___	
		# of radios			Total	
	Motorola Single band APX 6000	<u>3</u>	x	\$2,098.08 =	<u>6,294.24</u>	THE APX 6000 WAS NOT FIELD TESTED BY the LLERWG
		# of radios			Total	

<input type="checkbox"/>	Kenwood Single Band	___	x	\$ =	___	Currently not on State Contract List
		# of radios			Total	
	Kenwood Dual Band 700/800	___	x	\$ =	___	Must contact GMU for prices Not Rated by LLERWG
		# of radios			Total	
	Kenwood Dual Band VHF/UHF	___	x	\$ =	___	
		# of radios			Total	

<input type="checkbox"/>	Harris Single Band XG-75	___	x	\$1,894.40 =	___	Not Recommended by
		# of radios			Total	
	Harris Tri Band VHF/700/800 XG-100	___	x	\$4,974.28 =	___	LLERWG Criteria
		# of radios			Total	
	Harris Dual Band VHF/UHF XG100	___	x	\$3,435.08 =	___	
		# of radios			Total	

<input type="checkbox"/>	ICOM Single Band	___	x	\$ =	___	Currently not on State Contract List
		# of radios			Total	
	ICOM Dual Band 700/800	___	x	\$ =	___	Must Contact GMU for prices Not rated by LLERWG
		# of radios			Total	
	ICOM Dual Band VHF/UHF	___	x	\$ =	___	
		# of radios			Total	

Radios to be picked up at one of the following:

<input type="checkbox"/>	Bendix King/Relm Single Band	___	x	\$ =	___	Not Recommended by
		# of radios			Total	
	Not recommended based upon LE Working Group field testing.					LLERWG Committee criteria
	Radios will have to be sent to grantee from RELM via Fed Ex. No local shops available at time of testing.					

Total Radios: 3

Total Amount: 6,294.24

TURN SHEET OVER TO COMPLETE

RADIO RECIPIENT AND MOU CERTIFICATION

Must be completed and submitted with Survey

As Town Administrator or Chairman of the Board of Selectmen of the town/city of:

I am aware that the State is purchasing equipment from funds allocated to the State of New Hampshire by the US Department of Homeland Security for the Law Enforcement Agency in my town/city and I hereby acknowledge that the State will provide standardized interoperable Project 25 (APCO-25) radio equipment with a 3-year warranty (for Motorola products only, other choices warranty subject to different terms), and certify the following:

“The State is retaining some of the local unit of government allocation of grant funds for purchases made by the State on behalf of the local unit of government. States holding grant funds on behalf of local units of government must enter into a memorandum of understanding (MOU) with the local unit of government specifying the amount of funds to be retained by the State for purchases. This agreement must be kept on file with the State Administrative Agency.”

The value of the equipment provided is: \$ 6,294.24

Signature & Title of Town/City Official authorized to sign a contract under RSA 31:95b or RSA 37:6

Date

Signature of Police Chief (type or print name also, please)

Date

Bennie Nelson, Commissioner *Bennie Nelson*
Signature & Title of County Official authorized to sign contract under RSA 28:4

5/15/12
Date

Michael L. Prozzo, Jr. High Sheriff *M. L. Prozzo*
Signature of County Sheriff (type or print name also, please)

5-15-12
Date

RETURN TO: Department of Safety
Commissioner's Office – Grants Management Unit
ATTN: Evelyn Pierce
33 Hazen Drive
Concord, NH 03305
OR
Scan and E-mail to: Evelyn.Pierce@dos.nh.gov
OR
Fax: 603-271-7660

The purpose of the Commission on Wellness was to collectively identify the primary wellness challenges in Sullivan County and to begin to build the elements of a highly functioning, county-wide, cross-agency-and-organization collaborative effort as a means to effectively address those challenges in new and innovative ways.

Overview

WHAT MAKES A HEALTHY COMMUNITY?



HEALTHY KIDS



HEALTHY BEHAVIORS

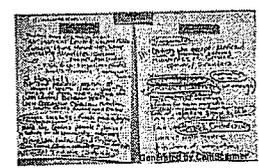
HEALTH CARE

SOCIAL & ECONOMIC FACTORS

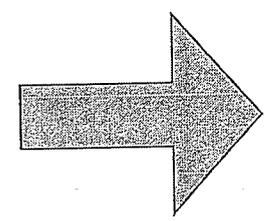
PHYSICAL ENVIRONMENT

Overview

MTG 1



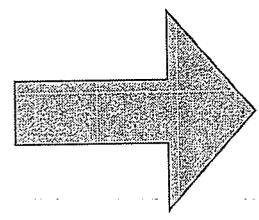
CREATE
PRIORITY
AREAS



MTG 2

Problem	Local Conditions	Contributing Factors	Development Goals
Low level of... High level of... Low level of... High level of... Low level of... High level of... Low level of... High level of... Low level of... High level of...	Local Conditions Local Conditions Local Conditions Local Conditions Local Conditions Local Conditions Local Conditions Local Conditions Local Conditions Local Conditions	Contributing Factors Contributing Factors Contributing Factors Contributing Factors Contributing Factors Contributing Factors Contributing Factors Contributing Factors Contributing Factors Contributing Factors	Development Goals Development Goals Development Goals Development Goals Development Goals Development Goals Development Goals Development Goals Development Goals Development Goals

EXAMINE
CONTRIBUTING
FACTORS &
LOCAL CONDITIONS



MTG 3

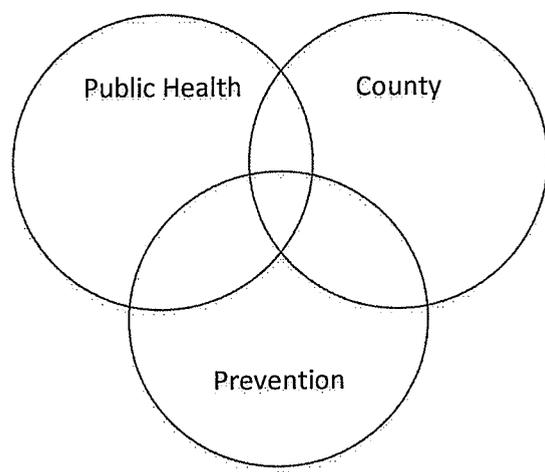
DEVELOP
A PLAN
TO TACKLE
THE ISSUES



Commission Outcomes

- 45 individuals / organizations contributed information or input throughout the process.
- Current collaboration information:
 - 75% of survey participants collaborate with schools, 59% with childhood development organizations, & 50% with advocacy & safety.
 - 72% collaborate for a project to combine resources, 63% collaborate on a client-related issue.
 - 100% found the collaborations as “good” or “wonderful” with regard to meeting the needs of each organization.
- Participants perception of the top obstacles to wellness include;
 - Employment
 - Alcohol and Drug Abuse
 - Collaborations (lack of knowledge & awareness of service providers)
 - Transportation
 - Housing
- All participants of the 2nd Executive meeting and 3rd Commission meeting agreed to continue the effort through implementing a 10 – 12 person collaborative, and procure a paid position to lead this effort.
 - Objective: Define Healthy family unit, understand resources, and increasing collaboration.
 - Composition: Respected, committed individuals from a wide range of industries & communities.
 - Evaluation: Increase stability of families & individuals, decrease substance abuse, decrease jail population, and influence policy changes.
 - Leadership: Dedicated, full-time person, no more than 12 in the group, more citizens and people involved in community, serve as umbrella for public health efforts.
 - Meetings: engage existing meetings / groups / collaborations, group should be conduits of information. Sustainability!
 - Representation: Make health offices aware of group/information, meet with towns; use the internet for information dissemination & resources.

Focus on Wellness



Mission and Role: To increase the effectiveness of existing resources within the region through improved collaboration and utilization of State, Federal, and other funding; to support health and wellness of Greater Sullivan County.

Function: Address Current County Obstacles toward Collaboration:

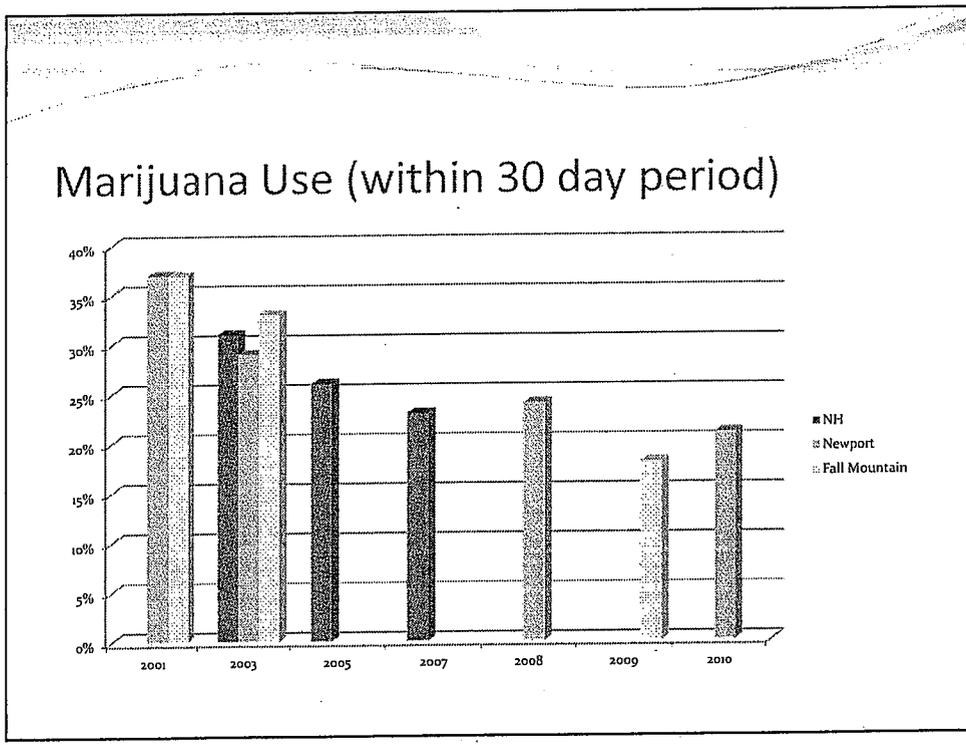
- Underdeveloped Referral systems within county.
- Competition for grants and low resources and low funding.
- Sense of ownership of areas, clients, or resources.
- Low awareness of collaborations and entities.
- Lack of open and frequent communication among group members.
- Inadequate cross-section of participants representing a range of perspectives and positions.

Aspects that Wellness focus would address

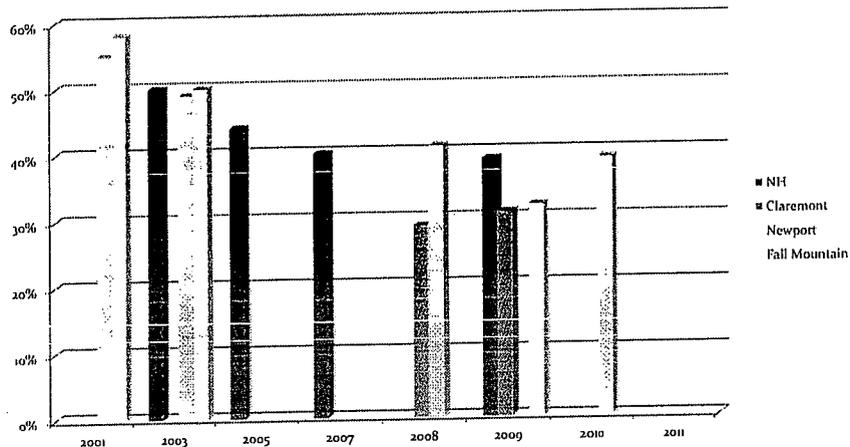
- Integrate systems – encourage sectors to share resources & needs (i.e. encourage schools to talk with businesses about time off for parents to attend parent-teacher conferences).
- Enhance and coordinate networks of individuals within and across the various fields.
- Work with support entities, agencies, and non-profits to recognize and assess field-specific priorities.
- Encourage organizations to maximize efforts through collaboration.
- Provide a central location for county assessments, surveys, and data.
- Collaborate with prevention, intervention, and treatment providers to increase, strengthen, and evaluate referral systems.

Creating a Healthier Sullivan County

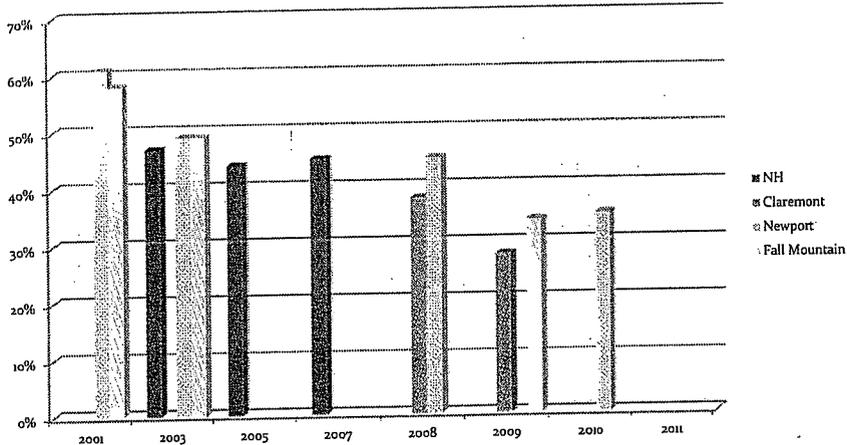
Communities United Regional Network
Presentation for Sullivan County Commissioners
September 7th, 2011

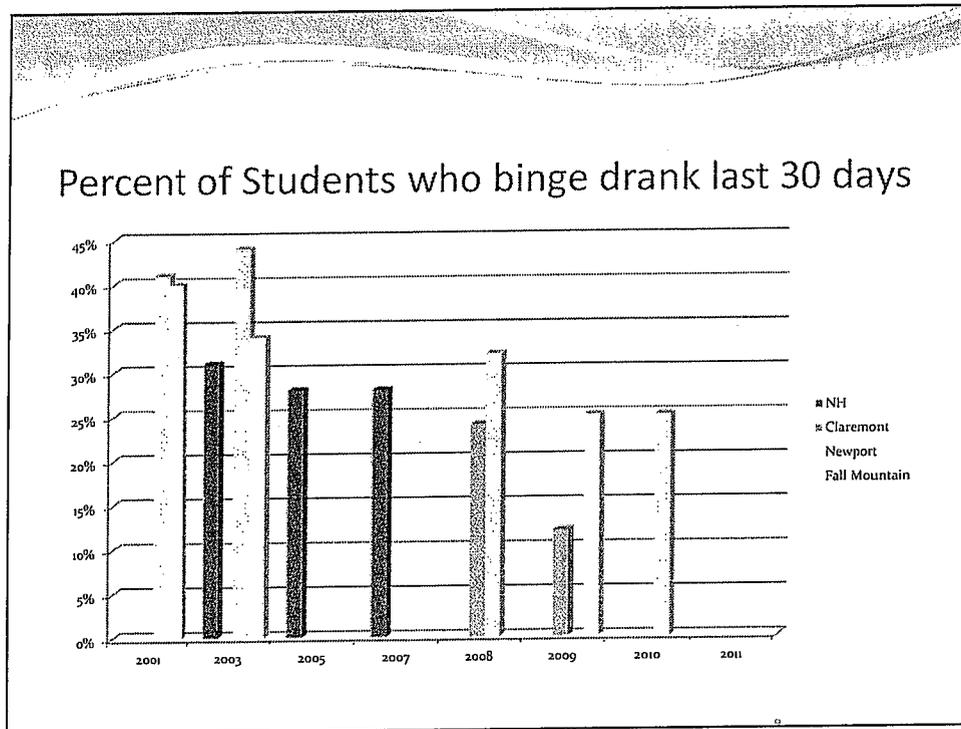


Percent of Students who had ever tried Marijuana



Percent of Students who have had at least one drink in the last 30 days





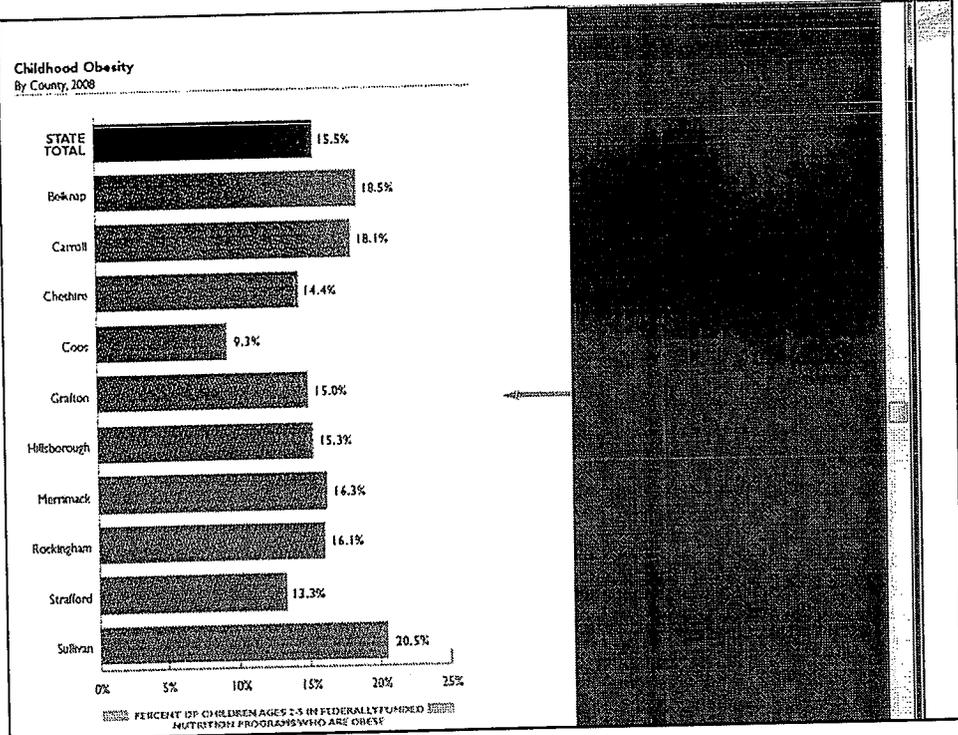
Why do we care?

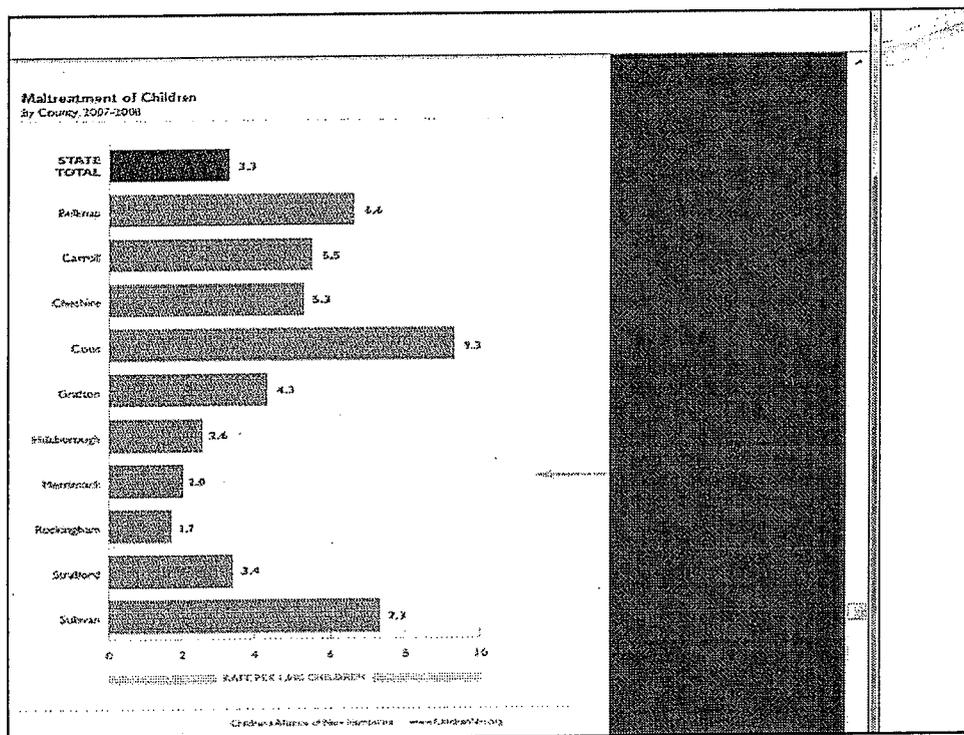
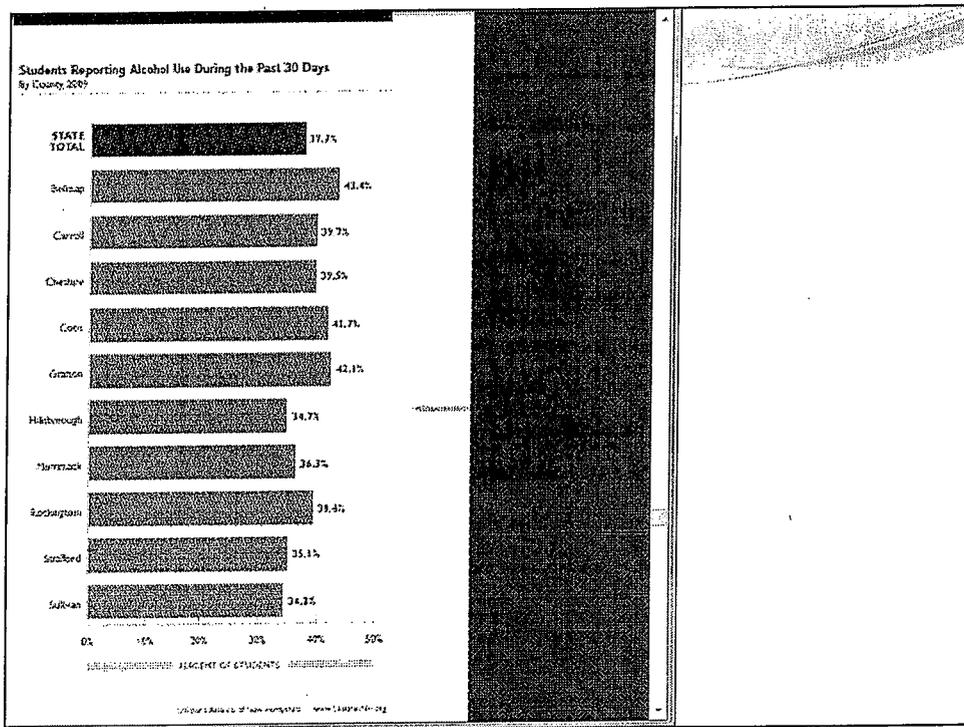
- We have health concerns
 - NH Counties Health Rankings
 - NH Kids Count Data Report 2010/2011
- Costs taxpayers \$
- Economic Impact on the County

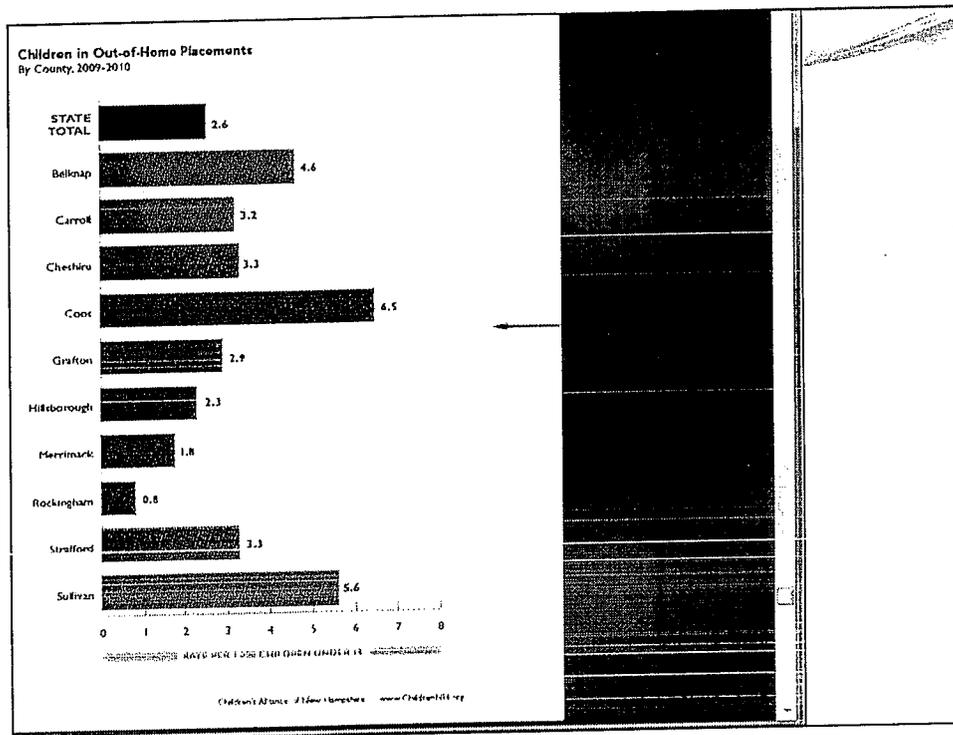
Health Related Costs and Impact

Alcohol use costs Sullivan County \$33,032,235/year.

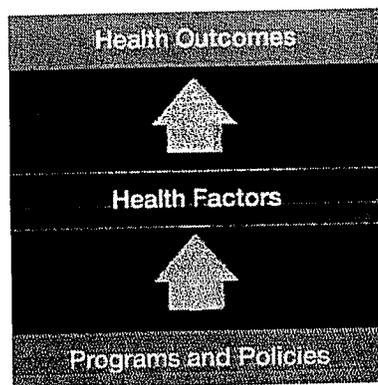
- Lost time at work and increased absenteeism
- Increased crime and property damage
- Costs of incarceration
- Increased automobile accidents
- Costs of treatment for addiction
- Alcohol-caused medical conditions, such as Fetal Alcohol Syndrome

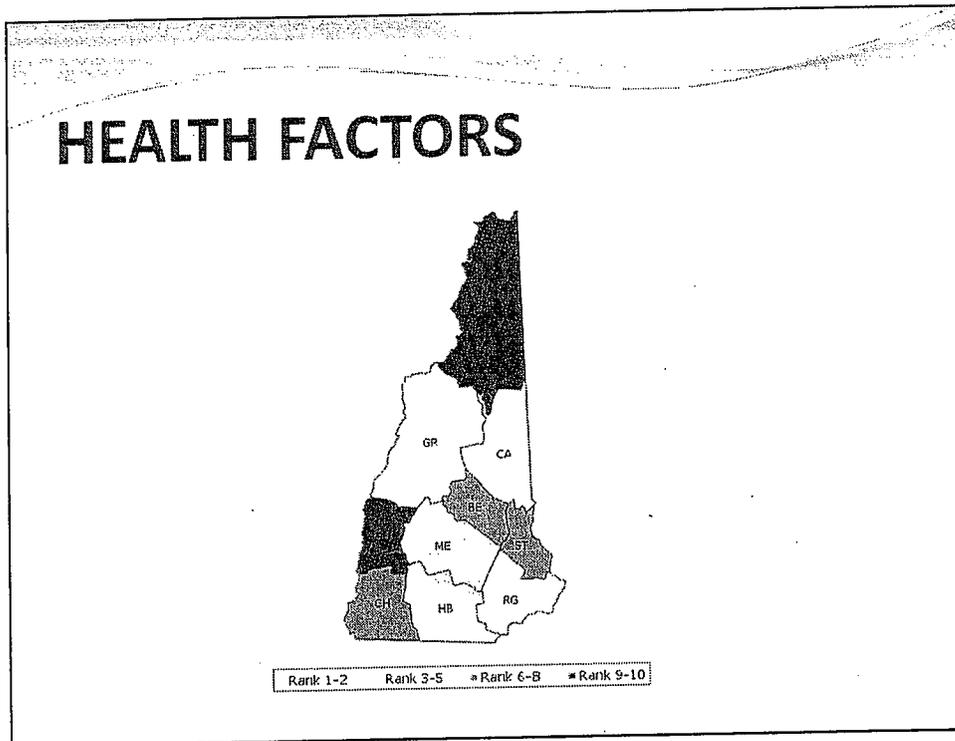
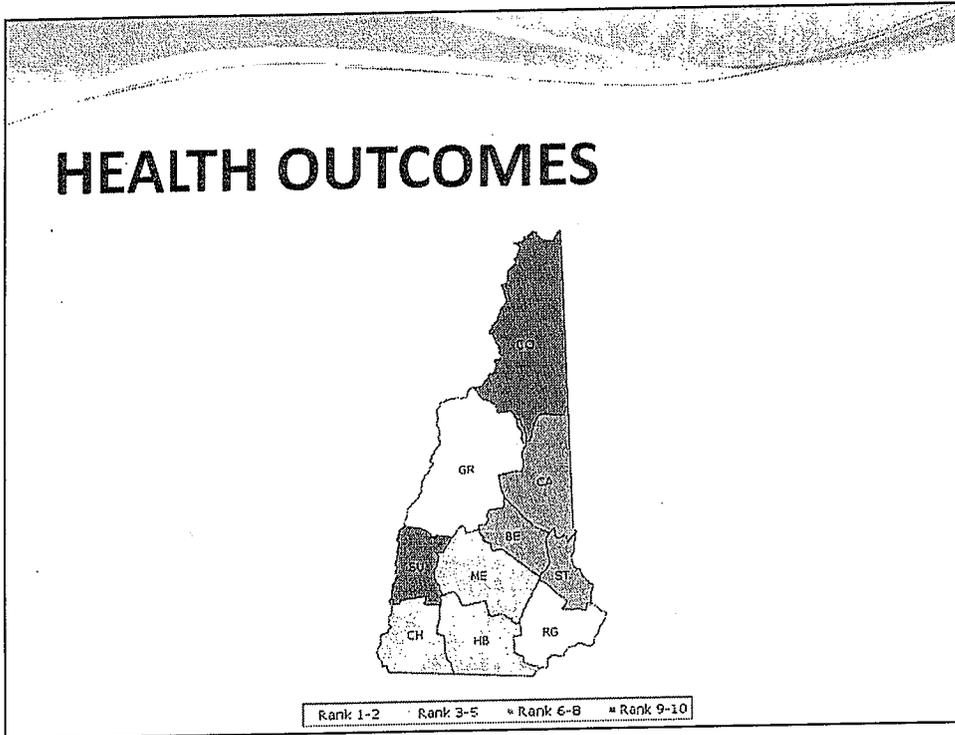






County Health Rankings are based upon this model of population health improvement:





What Makes a Healthy Community?

Physical Activity *[Public Health Network target area]*

Overweight and Obesity Reduction

Environmental Quality

Immunization *[Public Health Network primary target area]*

Access to Health Care *[Public Health Network target]*

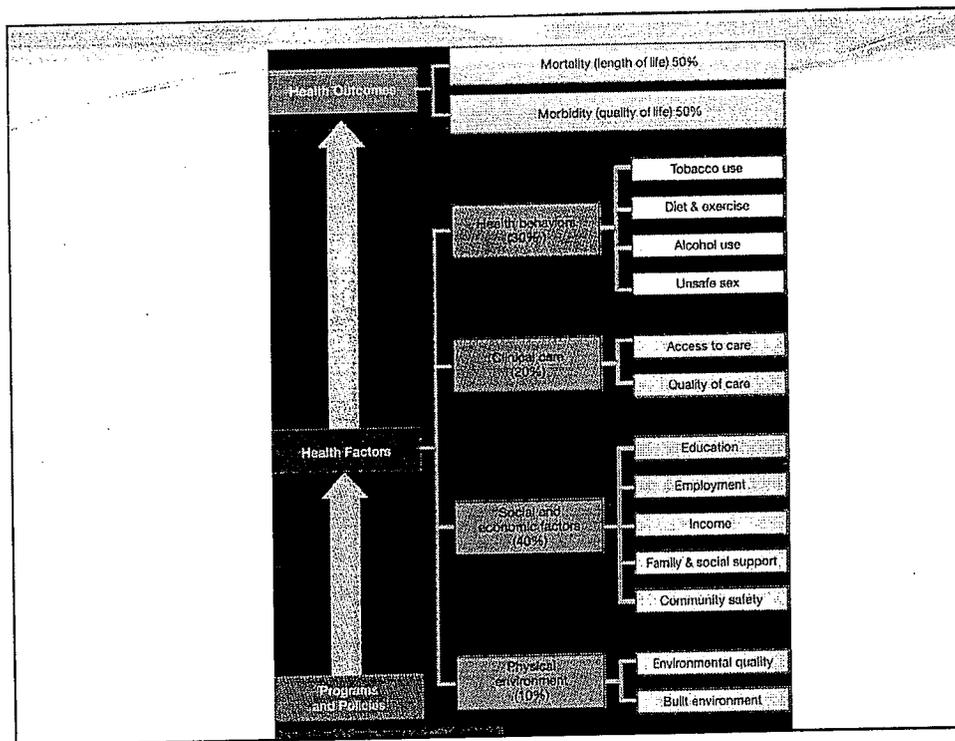
Tobacco Use Reduction

Substance Abuse Reduction *[Communities United Network primary target area]*

Responsible Sexual Behavior

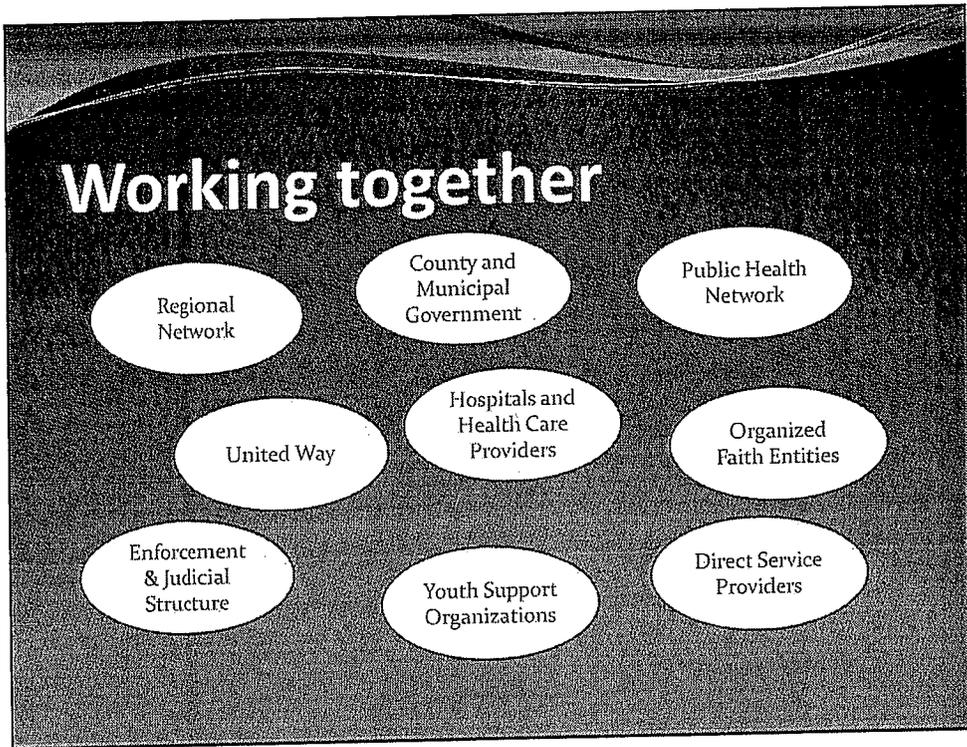
Mental Health

Injury and Violence Reduction



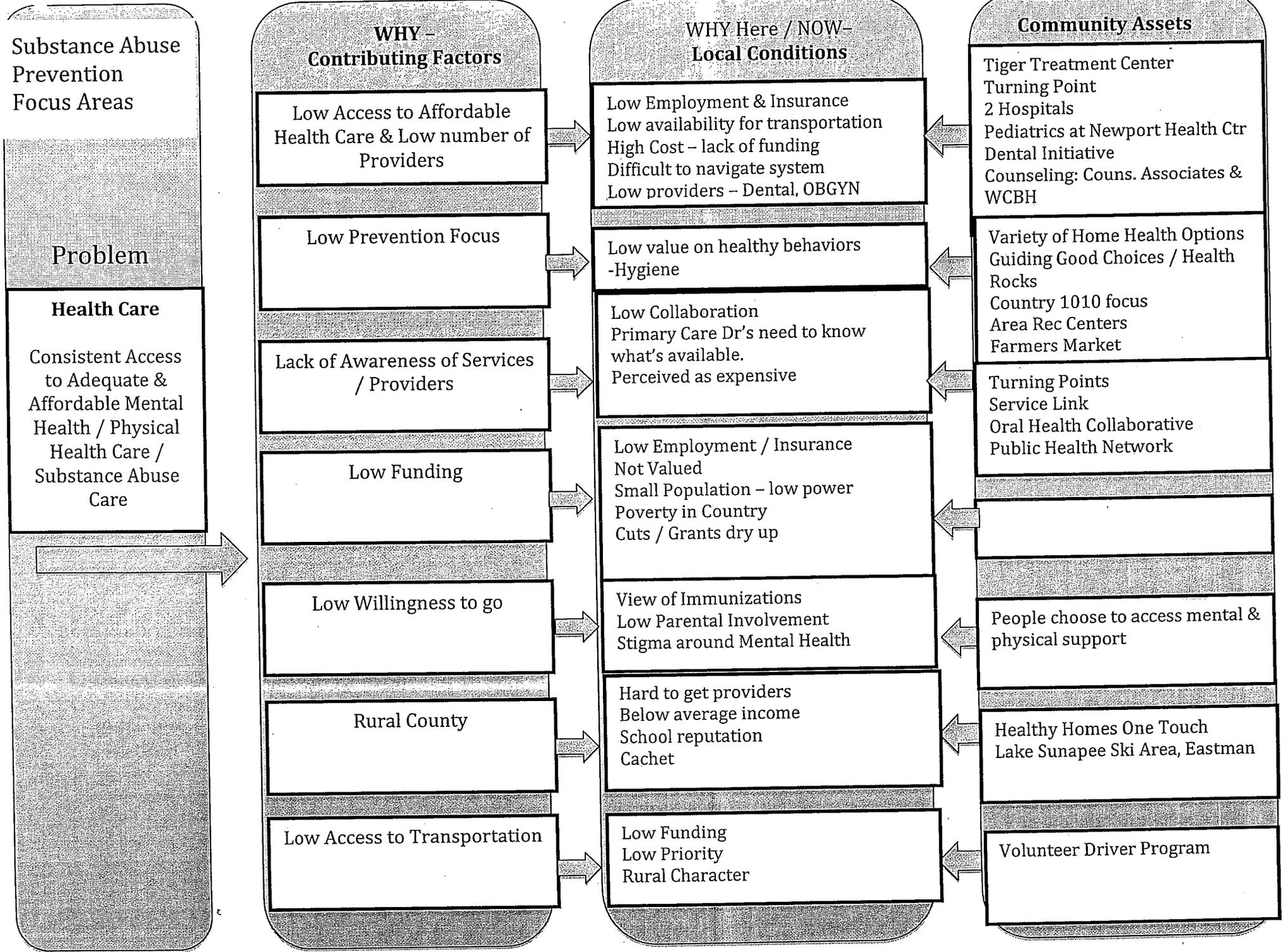
How are we going to get there?

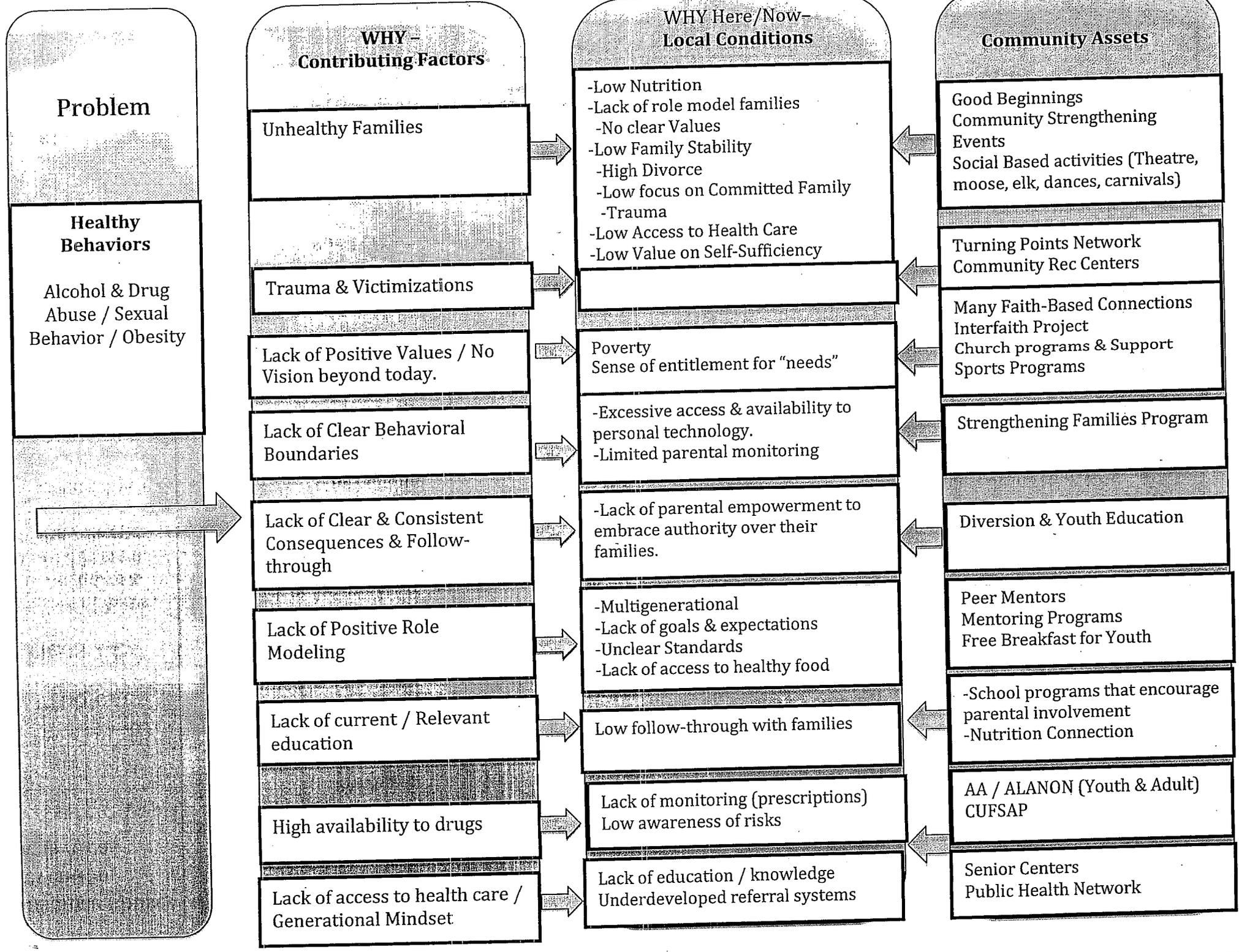
- A clear mission
- A clear vision
- A workplan
- Input from the whole community

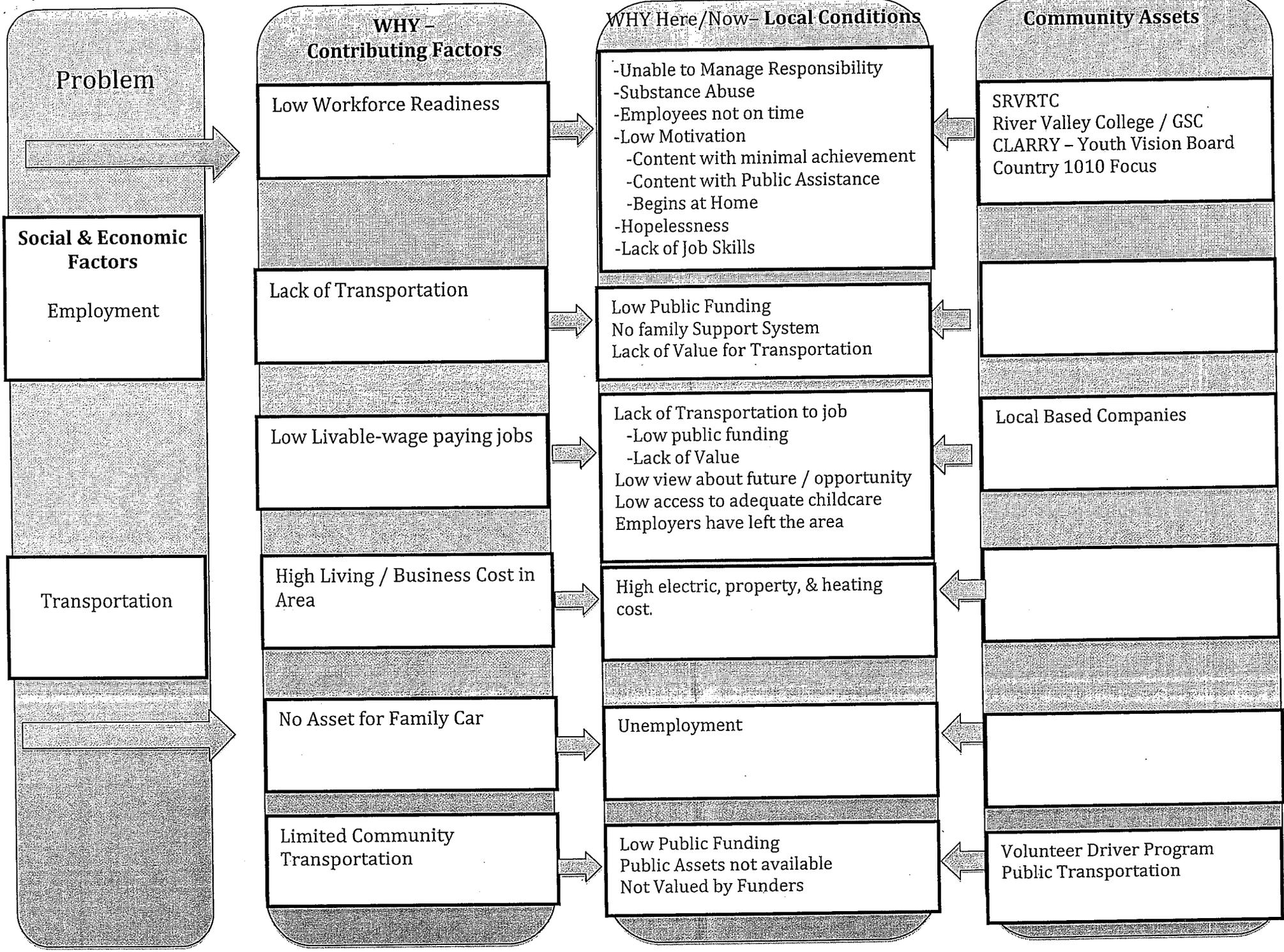


Request:
Sullivan County Commission on Wellness

1. **Goal:** Design a system to engage members of our communities in a coordinated effort that continually improves community health
2. How do we do it, what does it look like?
3. **Completion Date:** June 2012







Problem

Social & Economic Factors

Employment

Transportation

WHY - Contributing Factors

Low Workforce Readiness

Lack of Transportation

Low Livable-wage paying jobs

High Living / Business Cost in Area

No Asset for Family Car

Limited Community Transportation

WHY Here/Now- Local Conditions

- Unable to Manage Responsibility
- Substance Abuse
- Employees not on time
- Low Motivation
- Content with minimal achievement
- Content with Public Assistance
- Begins at Home
- Hopelessness
- Lack of Job Skills

- Low Public Funding
- No family Support System
- Lack of Value for Transportation

- Lack of Transportation to job
- Low public funding
- Lack of Value
- Low view about future / opportunity
- Low access to adequate childcare
- Employers have left the area

High electric, property, & heating cost.

Unemployment

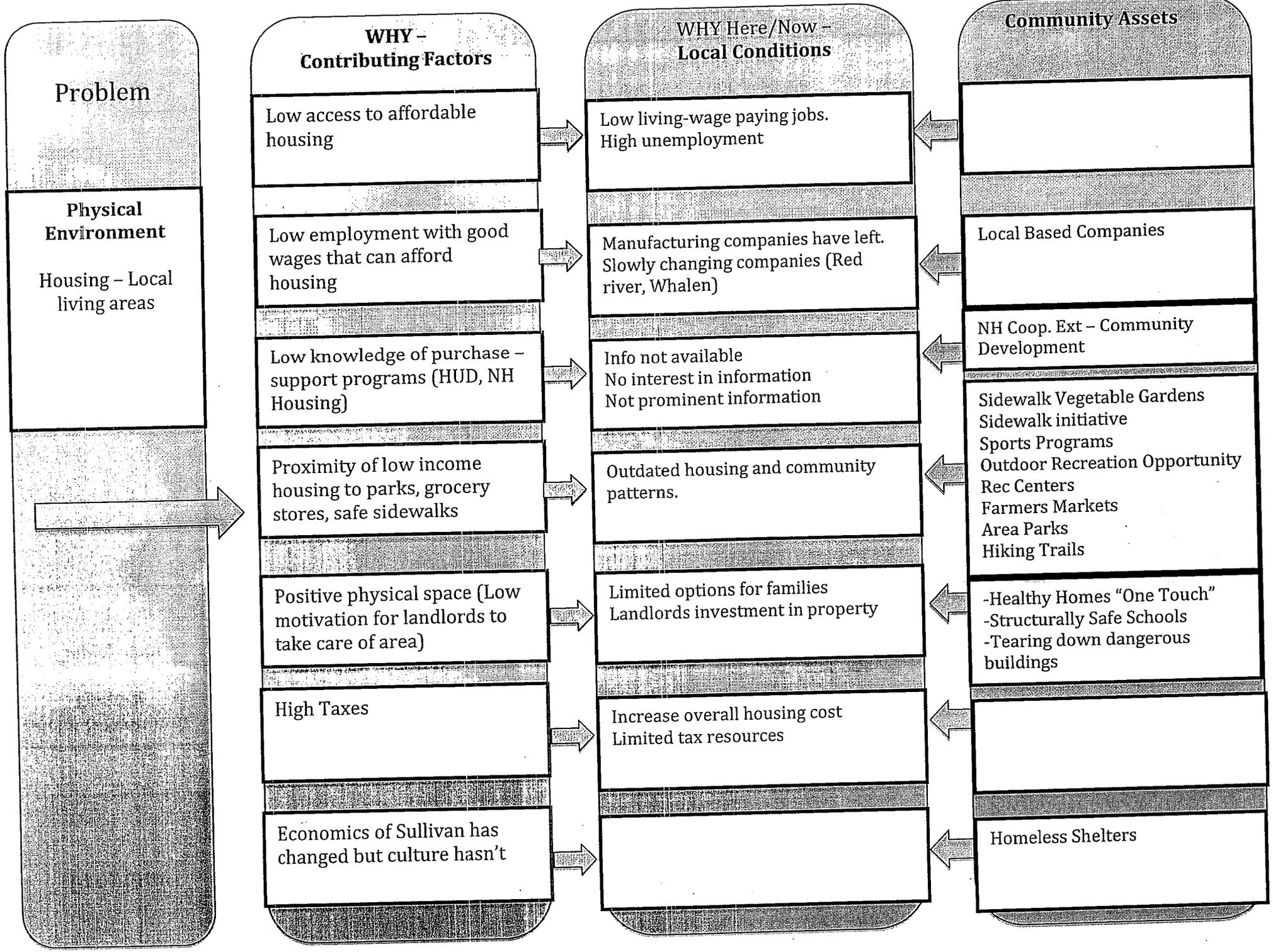
- Low Public Funding
- Public Assets not available
- Not Valued by Funders

Community Assets

- SRVRTC
- River Valley College / GSC
- CLARRY - Youth Vision Board
- Country 1010 Focus

Local Based Companies

- Volunteer Driver Program
- Public Transportation



Problem

Physical Environment
Housing - Local living areas

WHY - Contributing Factors

- Low access to affordable housing
- Low employment with good wages that can afford housing
- Low knowledge of purchase - support programs (HUD, NH Housing)
- Proximity of low income housing to parks, grocery stores, safe sidewalks
- Positive physical space (Low motivation for landlords to take care of area)
- High Taxes
- Economics of Sullivan has changed but culture hasn't

WHY Here/Now - Local Conditions

- Low living-wage paying jobs. High unemployment
- Manufacturing companies have left. Slowly changing companies (Red river, Whalen)
- Info not available
No interest in information
Not prominent information
- Outdated housing and community patterns.
- Limited options for families
Landlords investment in property
- Increase overall housing cost
Limited tax resources
-

Community Assets

-
- Local Based Companies
- NH Coop. Ext - Community Development
- Sidewalk Vegetable Gardens
Sidewalk initiative
Sports Programs
Outdoor Recreation Opportunity
Rec Centers
Farmers Markets
Area Parks
Hiking Trails
- Healthy Homes "One Touch"
-Structurally Safe Schools
-Tearing down dangerous buildings
-
- Homeless Shelters



Sullivan County Department of Corrections
 103 County Farm Rd
 Claremont, NH 03743

Intra-Department Memorandum

From: Sergeant S. Coughlan
 Subject: Daily Report
 To: Superintendent Ross L. Cunningham

Date: May 15th, 2012
 At: Classification Department

POPULATION DATA:

House of Corrections	Pre-Trial Inmates	Protective Custody
Male - 40	Male - 22	Male - 0
Female - 10	Female - 6	Female - 0

Total In-House Population: 78 In-House Population on 05/15/2011 - 70

Unit Breakdown (included in the above count):

Unit 1 - 20	Male Flex - 11	Female Flex - 0
Unit 2 - 8	Male Treatment - 9	Female Treatment - 7
Unit 3 - 16	Male Work Release - 4	Female Work Release - 1

OBS - 2

Jail Total: 46 **CCC Total: 32**

CENSUS DATA:

Home Confinement/EM	Hillsbor. Cty	Cheshire Cty	Strafford Cty	Weekender
Male - 5	Male - 1	Male - 2	Male - 0	Male - 0
Female - 3	Female - 0	Female - 0	Female - 0	Female - 1
NHSP/SPU	Merrimack Cty	Carroll Cty		
Male - 9	Male - 1	Male - 1		
Female - 1	Female - 0	Female - 0		

Total Census Population: 102 Census Population on 05/15/2011 - 91

Individuals Housed at SCDOC for other Facilities:

3 Males from NHSP
 3 Females from Cheshire County DOC
 1 Female from Grafton County DOC

Individuals seen by P&P prior to release:

Males - 0 Females - 0

Pre-Trial Services Program - Total: 16 Male - 13 Females - 3

Appendix F.1

my name is alicia Malcher and I have been an inmate since October I came in on a robbery charge that resulted from Drugs. I came in blaming everyone else for what happened and why. I wanted to leave so bad and when I got sentenced to the program I figured I would just bullshit my way through the 90 days. but since I have started here I have learned so much about myself, I take credit for my part in the robbery, I also came clean for the fact I am an alcoholic and drug addict and needed help. I have learned a lot of tools to cope with my issues and have met some amazing people that focus on helping us that have made bad choices. I don't like that I came to jail but I am thankful for the things I have learned and realized about myself. I believe I have learned enough to apply to my home life but the real learning experience starts when I walk out the door. I am attending aftercare and plan to really apply it to my life, anyone that says this program is a joke has not really applied the lessons they teach to themselves. my point in writing this is to show that this program really does help if you let it. also to thank everyone that has impacted my stay here from inmates to CO's.

to The teachers and counselors. I hope this
programme continues to impact the lives
~~page~~ of the ~~inn~~ inmates that attend here
and that they learn there is help out there
and a reason for getting better and turning
your own life around. Thankyou so much
for taking your time to read this

Sincerely
Alicia Malcher

April 2012

Appendix G.L

MEDICARE							
	Apr 2011 Compare	Apr 2011 AVG CENSUS	Apr 2012 Actual	Apr 2012 AVG DAILY CENSUS	BUDGETED	BUDGETED AVG CENSUS	VARIANCE
	261	9	230	8	270	9	-40
CENSUS:					\$135,000.00		-\$29,853.76
REVENUE	\$159,084.51		\$105,146.24		\$500.00		-\$42.84
AVERAGE RATE PER DAY	\$609.52		\$457.16				

PRIVATE							
	Apr 2011 Compare	Apr 2011 AVG CENSUS	Apr 2012 Actual	Apr 2012 AVG DAILY CENSUS	BUDGETED	BUDGETED AVG CENSUS	VARIANCE
	693	23	585	20	600	20	-15
CENSUS:					\$147,000.00		-\$735.00
REVENUE	\$162,855.00		\$146,265.00		\$245.00		\$5.03
AVERAGE RATE PER DAY	\$235.00		\$250.03				

MEDICAID							
	Apr 2011 Compare	Apr 2011 AVG CENSUS	Apr 2012 Actual	Apr 2012 AVG DAILY CENSUS	BUDGETED	BUDGETED AVG CENSUS	VARIANCE
	3,149	105	3,179	106	3,390	113	-211
CENSUS:					\$488,804.10		-\$35,160.80
REVENUE	\$454,054.31		\$453,643.30		\$144.19		-\$1.49
AVERAGE RATE PER DAY	\$144.19		\$142.70				
MCD Bed hold @ \$0.00			0				

HCBC (RESPITE)							
	Apr 2011 Compare	Apr 2011 AVG CENSUS	Apr 2012 Actual	Apr 2012 AVG DAILY CENSUS	BUDGETED	BUDGETED AVG CENSUS	VARIANCE
	0	0	0	0	0	0	0
CENSUS:					\$13.70		-\$13.70
REVENUE	1442.88		\$0.00				\$0.00
AVERAGE RATE PER DAY	\$160.32		\$0.00				

MANAGED CARE							
	Apr 2011 Compare	Apr 2011 AVG CENSUS	Apr 2012 Actual	Apr 2012 AVG DAILY CENSUS	BUDGETED	BUDGETED AVG CENSUS	VARIANCE
	0	0	30	1.0	0	0	30
CENSUS:					\$0.00		\$10,500.00
REVENUE	\$0.00		\$10,500.00		\$0.00		\$350.00
AVERAGE RATE PER DAY	\$0.00		\$350.00				

	Apr 2011 Compare	Apr 2011 AVG CENSUS	Apr 2012 Actual	Apr 2012 AVG DAILY CENSUS	BUDGETED	BUDGETED AVG CENSUS	VARIANCE
TOTAL CENSUS	4,112	137.1	4,024	134.1	0	142.0	
AVERAGE CENSUS	\$777,436.70		\$715,554.54		\$770,817.80		-\$55,263.26

MEDICARE B REVENUE							
	Apr 2011 Compare	Apr 2011 AVG CENSUS	Apr 2012 Actual	Apr 2012 AVG DAILY CENSUS	BUDGETED	BUDGETED AVG CENSUS	VARIANCE
	\$19,390.33		\$40,436.25		\$41,622.74		-\$1,186.49
	\$796,827.03		\$755,990.79		\$812,440.54		-\$56,449.75
TOTAL MONTHLY REVENUE VARIANCE							(\$56,449.75)

C.2.

Revenue Review thru 04/30/2012

	Annual Budget	305 Days YTD Budget	YTD	Variance	
Medicaid	5,947,116	4,969,508	5,140,682	171,174	
Private	1,788,500	1,494,500	938,998	(555,502)	
Insurance	20,000	16,712	31,391	14,679	
Respite (HCBC)	5,000	4,178	3,324	(854)	
Medicaid Assessment	1,876,647	1,407,485	1,097,750	(309,735)	Paid quarterly (3d qtr paid)
Medicare Part B (Total)	506,410	423,165	447,068	23,904	
Medicare Part A	1,642,500	1,372,500	1,035,070	(337,430)	
Proshare	598,052				Paid at end of FY
Net Variance from Operations				(993,764)	
Misc Income	15,000	12,534	22,419	9,885	
Laundry	85,000	71,027	64,314	(6,714)	
Cafeteria	15,000	12,534	15,171	2,637	
Meals	339,164	283,411	282,637	(774)	
Prior Year ARRA adj			(394)	(394)	
Total Revenue	12,838,389	10,067,555	9,078,431	(989,124)	

Sullivan County Nursing Home
Quarterly Resident Census

6.3

Resident Census - FY 12															
	TOTAL DAYS	MEDICAID		PRIVATE		SKILLED		HCBC		MANAGED		LEAVE		TOTAL DAYS	
	AVAILABLE	DAYS		DAYS		DAYS		RESPITE		CARE		DAYS		FILLED	
														4193	86.70%
Jul-11	4836	3559	84.88%	513	12.23%	112	2.67%	7	0.17%	0	0.00%	2	0.05%	4158	85.98%
Aug-11	4836	3595	86.46%	525	12.63%	30	0.72%	5	0.12%	0	0.00%	3	0.07%	4158	85.98%
Sep-11	4680	3462	87.12%	419	10.54%	89	2.24%	0	0.00%	0	0.00%	4	0.10%	3974	84.91%
1ST QUARTER	14,352	10,616	86.13%	1,457	11.82%	231	1.87%	12	0.10%	0	0.00%	9	0.07%	12,325	85.88%
Oct-11	4836	3512	82.83%	432	10.19%	294	6.93%	0	0.00%	0	0.00%	2	0.05%	4240	87.68%
Nov-11	4680	3380	81.98%	409	9.92%	333	8.08%	0	0.00%	0	0.00%	1	0.02%	4123	88.10%
Dec-11	4836	3488	81.40%	455	10.62%	340	7.93%	0	0.00%	0	0.00%	2	0.05%	4285	88.61%
2ND QUARTER	14,352	10,380	82.07%	1,296	10.25%	967	7.65%	0	0.00%	0	0.00%	5	0.04%	12,648	88.13%
Jan-12	4836	3429	81.84%	476	11.36%	273	6.52%	0	0.00%	12	0.29%	0	0.00%	4190	86.64%
Feb-12	4524	3213	81.49%	490	12.43%	239	6.06%	0	0.00%	0	0.00%	1	0.03%	3943	87.16%
Mar-12	4836	3365	79.48%	592	13.98%	252	5.95%	6	0.14%	16	0.38%	3	0.07%	4234	87.55%
3RD QUARTER	14,196	10,007	80.92%	1,558	12.60%	764	6.18%	6	0.05%	28	0.23%	4	0.03%	12,367	87.12%
Apr-12	4680	3176	78.93%	585	14.54%	230	5.72%	0	0.00%	30	0.75%	3	0.07%	4024	85.98%
May-12			#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	0	#DIV/0!	0	#DIV/0!	0	#DIV/0!	0	#DIV/0!
Jun-12			#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	0	#DIV/0!	0	#DIV/0!	0	#DIV/0!	0	#DIV/0!
4TH QUARTER	4,680	3,176	78.93%	585	#DIV/0!	230	#DIV/0!	0	0.00%	30	0.75%	3	0.07%	4,024	85.98%
FY '12 TOTAL	47,580	34,179	82.63%	4,896	11.84%	2,192	5.30%	18	0.04%	58	0.14%	21	0.05%	41,364	86.94%
YTD AVG.		112.1		16.1		7.2		0.1		0.2		0.1		135.6	

Avg
Census

134.0

137.5

12=HMO/MRA Replaced

135.9

Resident Census - FY 11															
	TOTAL DAYS	MEDICAID		PRIVATE		SKILLED		HCBC		MANAGED		LEAVE		TOTAL DAYS	
	AVAILABLE	DAYS		DAYS		DAYS		RESPITE		CARE		DAYS		FILLED	
														4338	89.70%
Jul-10	4836	3457	79.69%	588	13.55%	280	6.45%	11	0.25%	0	0.00%	2	0.05%	4419	91.38%
Aug-10	4836	3500	79.20%	570	12.90%	349	7.90%	0	0.00%	0	0.00%	0	0.00%	4263	91.09%
Sep-10	4680	3489	81.84%	587	13.77%	182	4.27%	0	0.00%	2	0.05%	3	0.07%	4263	91.09%
1ST QUARTER	14,352	10,446	80.23%	1,745	13.40%	811	6.23%	11	0.08%	2	0.02%	5	0.04%	13,020	90.72%
Oct-10	4836	3577	80.96%	660	14.94%	178	4.03%	0	0.00%	0	0.00%	3	0.07%	4418	91.36%
Nov-10	4680	3508	82.15%	574	13.44%	186	4.36%	0	0.00%	0	0.00%	2	0.05%	4270	91.24%
Dec-10	4836	3607	82.09%	596	13.56%	188	4.28%	0	0.00%	0	0.00%	3	0.07%	4394	90.86%
2ND QUARTER	14,352	10,692	81.73%	1,830	13.98%	552	4.22%	0	0.00%	0	0.00%	8	0.06%	13,082	91.15%
Jan-11	4836	3700	82.41%	576	12.83%	213	4.74%	0	0.00%	0	0.00%	1	0.03%	4490	92.85%
Feb-11	4368	3201	80.41%	536	13.46%	243	6.10%	0	0.00%	0	0.00%	1	0.03%	3981	91.14%
Mar-11	4836	3356	80.48%	640	15.35%	171	4.10%	0	0.00%	0	0.00%	3	0.07%	4170	86.23%
3RD QUARTER	14,040	10,257	81.14%	1,752	13.86%	627	4.96%	0	0.00%	0	0.00%	5	0.04%	12,641	90.04%
Apr-11	4680	3183	77.41%	656	15.95%	261	6.35%	9	0.22%	0	0.00%	3	0.07%	4112	87.86%
May-11	4836	3227	75.31%	756	17.64%	291	6.79%	9	0.21%	0	0.00%	2	0.05%	4285	88.61%
Jun-11	4680	3099	74.42%	832	19.98%	233	5.60%	0	0.00%	0	0.00%	0	0.00%	4164	88.97%
4TH QUARTER	14,196	9,509	75.70%	2,244	17.86%	785	6.24%	18	0.14%	0	0.00%	5	0.04%	12,561	88.48%
FY '11 TOTAL	56,940	40,904	79.73%	7,571	14.76%	2,775	5.41%	29	0.06%	2	0.00%	23	0.04%	51,304	90.10%
YTD AVG.		112.1		20.7		7.6		0.1		0.0		0.1		140.6	

Avg
Census

141.5

142.2

140.5

138.0

Medicare Length of Stay Analysis
Sullivan County Health Care (SC)

Page 1 of 1
5/15/2012 12:15 PM
AR7400A

G.4

	Apr 2012	Mar 2012	Feb 2012	Jan 2012	Dec 2011	Nov 2011	Oct 2011	Sep 2011	Aug 2011	Jul 2011	Jun 2011	May 2011	12 Mos.	Calendar YTD
Total Admits & Readmits (All payer types)	10	11	5	11	10	9	10	9	4	7	4	6	96	37
MCR # Admits & Readmits	8	8	3	9	8	6	9	7	2	3	3	4	70	28
MCR # Discharges from facility	7	3	1	5	5	2	2		1	1	4	4	35	16
MCR Discharged LOS	22.9	32.7	31.0	43.2	14.0	49.0	21.5		33.0	37.0	42.0	22.0	29.8	31.6
MCR # End or A/R Change	4	5	5	3	5	3	5	3	2	4	5	1	45	17
MCR End or A/R Change LOS	40.3	41.4	35.6	42.3	52.2	36.3	22.2	14.7	6.0	42.5	83.0	40.0	40.8	39.6
Total Average MCR LOS	29.2	38.1	34.8	42.9	33.1	41.4	22.0	14.7	15.0	41.4	64.8	25.6	36.0	35.7
Total MCR Days	230	252	240	273	340	333	294	89	30	112	233	291	2717	995
Rehab RUGs	223	249	237	271	330	333	290	89	20	107	215	270	2634	980
% of Total MCR Days	97%	99%	99%	99%	97%	100%	99%	100%	67%	96%	92%	93%	97%	99%
Non-Rehab RUGs	7	3	2	2	10		4		10	5	18	21	82	14
% of Total MCR Days	3%	1%	1%	1%	3%		1%		33%	4%	8%	7%	3%	1%
Default Days														
% of Total MCR Days														
A ADL (low dependency)	122	109	120	164	170	150	155	54	15	29	79	70	1237	515
% of Total MCR Days	53%	43%	50%	60%	50%	45%	53%	61%	50%	26%	34%	24%	46%	52%
B ADL (medium dependency)	44	72	48	64	90	41	44	22	11	5	70	167	678	228
% of Total MCR Days	19%	29%	20%	23%	26%	12%	15%	25%	37%	4%	30%	57%	25%	23%
C ADL (high dependency)	64	71	71	45	80	142	95	13	4	78	84	54	801	251
% of Total MCR Days	28%	28%	30%	16%	24%	43%	32%	15%	13%	70%	36%	19%	29%	25%
Medicare Net Revenue	\$ 105,146	\$ 115,946	\$ 111,723	\$ 123,133	\$ 157,881	\$ 159,233	\$ 146,775	\$ 49,530	\$ 12,082	\$ 56,328	\$ 128,317	\$ 162,808	\$ 1,328,902	\$ 455,948

Note: This report includes only the selection criteria listed below.
Effective Date From 4/1/2012 Thru 4/30/2012

Status: All

Sort: AR Type

6.5

Summary Admission / Discharge Report

Sullivan County Health Care (SC)
Admissions (Includes Readmits)

Page 1 of 2
05/15/2012 12:28 PM
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A/R Type	From/To	Admissions	Readmits	Discharges
MCD	2 Private home/apartme	1	0	0
	EX Expired	0	0	2
	HP Hospital	0	0	3
	NH Nursing Home	0	0	1
	<i>MCD Subtotal</i>		1	0
MRA	2 Private home/apartme	1	0	0
	5 Acute care hospital	3	0	0
	EX Expired	0	0	1
	HM Home	0	0	6
	HP Hospital	0	4	0
	<i>MRA Subtotal</i>		4	4
PVT	2 Private home/apartme	1	0	0
	AL Assisted Living	0	0	0
	HM Home	0	0	1
	<i>PVT Subtotal</i>		1	0
<i>Total</i>		6	4	14

Note: This report includes only the selection criteria listed below.
 Effective Date From 7/1/2011 Thru 4/30/2012

C.L.

Status: All
 Sort: AR Type

Summary Admission / Discharge Report
 Sullivan County Health Care (SC)
 Admissions (Includes Readmits)

<i>A/R Type</i>	<i>From/To</i>	<i>Admissions</i>	<i>Readmits</i>	<i>Discharges</i>
HCB	HM Home	0	3	3
	<i>HCB Subtotal</i>	0	3	3
INS	5 Acute care hospital	1	0	0
	HM Home	0	0	1
	<i>INS Subtotal</i>	1	0	1
MCD	2 Private home/apartme	3	0	0
	4 Nursing home	0	0	0
	5 Acute care hospital	0	1	0
	AL Assisted Living	0	1	2
	EX Expired	0	0	16
	HM Home	0	0	0
	HP Hospital	0	5	29
	NH Nursing Home	0	0	2
	<i>MCD Subtotal</i>	3	7	49
MRA	2 Private home/apartme	1	0	0
	4 Nursing home	2	0	0
	5 Acute care hospital	24	6	0
	EX Expired	0	0	4
	HM Home	0	0	17
	HP Hospital	2	28	6
	<i>MRA Subtotal</i>	29	34	27
PVT	1 Private home/apartme	4	0	0
	2 Private home/apartme	4	0	0
	AL Assisted Living	0	0	0
	EX Expired	0	0	6
	HM Home	1	0	1
	HP Hospital	0	0	4
	<i>PVT Subtotal</i>	9	0	11
<i>Total</i>		42	44	91

Month-end Aged Analysis

67.

Page 1
5/15/12 12:14 PM
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Sullivan County Health Care (SC) For the Month of Apr, 2012

Resident (Res #) (Discharge Date)	Apr/	Mar/	Feb/	Jan/	Dec/	Nov/	Oct/	Sep/	Aug/	Jul/	Jun/	May/	Apr/	Balance
Type Balance									801.60	1,122.24		1,442.88	1,065.28-	3,263.36
Aged Analysis Summary									1,255.00	688.83	5,091.90	6,350.41	62,671.72	166,404.56
HCB		961.92		10,156.21	3,448.14	7,391.94	5,898.00	1,409.32	19,155.98	1,132.05	662.35	12,598.87	46,275.43	534,328.74
INS	25,596.59	22,913.86	13,532.64	16,168.15	18,337.17	7,091.01	12,484.32	11,258.82					2,707.96-	156,997.64
MCD	356,770.73	12,721.74	19,672.12										49,462.34	89,794.19
MCP				6,000.42					147.10	50.03	223.78	64.24	38,399.99	62,104.50
MRA	86,216.74	49,459.58	18,028.86		668.32	2,044.41	1,653.68	1,262.11			121.80-	46.20	13,937.59	20,800.68
MRB	32,349.39	225.68	450.24	1,192.87	3,350.54	1,415.00	598.00		157.73-	187.99-	77.14-	125.62	205,588.28	382,635.83
MXA	4,672.50	8,291.07	19.00-	5,472.00	747.53	635.08	24.74	89.08-	6,745.22	4,605.05	5,784.17	10,536.46	12,292.70	10,814.64
MXB	3,135.21	2,971.69	420.10-	155.26	10,966.00	19,559.02	12,907.55	11,806.50	1,479.05	51.13-	753.00	4,275.01	375.00-	375.00-
PVT	47,053.61	39,623.88	2,998.91-	10,459.00	10,966.00	1,361.48	2,874.65	3.48-					100.00	100.00
RES	3,907.31-	2,710.17-	5,956.58-	499.62-	907.04									
PHC														
HST														
PIN														
HSR														
Totals:	551,887.46	134,459.25	42,289.27	49,104.29	38,424.74	39,497.94	36,440.94	25,644.19	29,426.22	7,359.08	12,316.26	35,439.69	424,579.81	1,426,869.14
	38.68%	9.42%	2.96%	3.44%	2.69%	2.77%	2.55%	1.80%	2.06%	0.52%	0.86%	2.48%	29.76%	100.00%