



CONSTRUCTION MANAGEMENT SERVICES

SULLIVAN COUNTY COMPLEX
5 NURSING HOME DRIVE
UNITY, NH 03743

ADDENDUM #2 REQUEST FOR QUALIFICATIONS/PROPOSAL CONSTRUCTION MANAGEMENT SERVICES SULLIVAN COUNTY HEALTH CARE

ISSUE DATE: JANUARY 11, 2018

The Request for Qualifications/Proposal (RFP) is modified as set forth in this Addendum. The original RFP Documents, and any previously issued addenda remain in full force and effect, except as modified by this Addendum, which is hereby made part of the RFP. Respondent shall take this Addendum into consideration when preparing and submitting its Proposal.

The Proposal submittal deadline remains the same and is not changed by this Addendum.

QUESTIONS AND ANSWERS:

The following questions and answers are provided as a matter of information to clarify issues raised about the RFP. To the extent that changes to the RFP are required based on the questions received, the RFP has been modified as noted below in the Additions, Deletions, or Changes section.

QUESTION: Would it be possible to schedule a meeting or site visit prior to the RFP submission date?

ANSWER: Sullivan County will not hold any site visits until finalists are selected for interviews. The RFP gives guidance based on the \$18M project with a 20 month construction schedule, as well as a matrix to divvy up between gen conditions, cost of work, etc. Once firms are shortlisted and come for an interview, if a firm feels the need to need to modify their proposal, Sullivan County will allow them an opportunity.

QUESTION: The RFP includes a submission requirement to include a “project timeline”. There is insufficient information about the Architect’s plan as well as operational requirements that will allow Sullivan County to continue operations. Should this requirement be eliminated?

ANSWER: The requirement for a timeline is for discussion purposes in order to be able to get a sense of a firm’s approach to a job of this magnitude. Two options for this timeline are to include a timeline of a similar project in scope and cost or to submit a generalized schedule showing a series of phases and milestones using a \$18M construction cost and 20-month construction period. A firm may add whatever disclaimers necessary to illustrate that the timeline is for discussion only. The purpose of the timeline is to help Sullivan County assess a firm’s process, approach, and qualifications.

QUESTION: Our firm complies with all requirements except for having NH based clients to use as reference. We are an out-of-state based firm with a NH office. While we do have great references, our experience it is from out of state clients. Would this satisfy the RFP need so we could submit?

ANSWER: The requirement for NH-based references is to ensure a firm’s familiarity with the construction environment and the regulatory requirements working in New Hampshire including, but not limited to, life safety, building codes, and health and human services requirements for elder care facilities. If a firm can provide substantiated information on its familiarity of working in NH or that the key personnel to be assigned to the project have experience working in NH for previous firms, the County will consider that requirement fulfilled.

RFQ/RFP ADDITIONS, DELETIONS, OR CHANGES:

There are additions, deletion, or changes to the RFQ/RFP with this Addendum.