

Sullivan County NH

Type of meeting: Board of Commissioners Executive Session Meeting
Date/Time: Tuesday - March 21, 2006; 3:00 p.m.
Place: Sullivan County Unity complex – Health Care facility.
1st Floor, Business Conference Rooms

ATTENDEES: Donald S. Clarke – *Chair*, Ben Nelson – *Vice Chair* and Ethel Jarvis – *Clerk*; Ed Gil de Rubio – *County Manager*; Courtney Marshall – *Health Care Administrator*; Sharon Johnson-Callum (minute taker).

3:00 A motion was made, by Commissioner Nelson, to go into Executive Session to look at reference contacts of the two firms who submitted proposals [RSA 91-A:3.II. b. and d.] Commissioner Jarvis seconded the motion. There was no discussion. A roll call vote was taken. All three commissioners were in favor.

Mr. Gil de Rubio noted he checked on references for both firms: Health Care Management Associates (HCMA) and Housing Partners (HP) Inc. He spoke to Housing Partners, they do not do focus groups, but will do individual and/or group interviews in the community once they have completed the product development. He noted HCMA likes focus groups and relies on them, whereas HP is not too keen on them. He noted HP executives Eisenburg and White are directly involved, primarily Chuck Eisenburg. With HCMA, Michael Pulling would be involved. Mr. Pulling is in Illinois Wednesday, but the rest of the time devoted to the County if we so choose. Mr. Gil de Rubio noted that the references he spoke with for HCMA indicated Mr. Pulling had other projects while he did theirs, and there was never any problems with getting a hold of him / etc. One reference for HCMA, Bruce King, is in FL and has not called back. Mr. Gil de Rubio spoke regarding a problem with a reference from Alice Peck facility – spoke to project manager. They were happy with Phase I and II, so HCMA was rehired to do Phase III. During this phase, they felt he did not go out to the public like they felt he should. The project manager is certain their CEO would back her comments - they would not rehire him. Phase III - Rutland Regional Health Services/Bruce Bodemer pleased – would give good product with a business plan. Comment was received they would rehire. Commissioner Jarvis noted she was impressed that HCMA runs two of their own places. All liked Mr. Pulling's personality and liked the fact that focus groups would be performed. As far as it pertains to the funding mechanism, they liked HP. They decided on HCMA. General discussion commenced on funding of project. Mr. Gil de Rubio will take this from fund 42 and will run it by Mr. Chanis.

3:26 A motion was made, by Commissioner Jarvis, to come out of Executive Session. Commissioner Nelson seconded the motion. There was no discussion. A voice vote was taken. The motion carried, unanimously.

Respectfully submitted,

*Ethel Jarvis, Clerk
Board of Commissioners*

EJ/s.j-c.